

# Local Market Update for November 2020

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

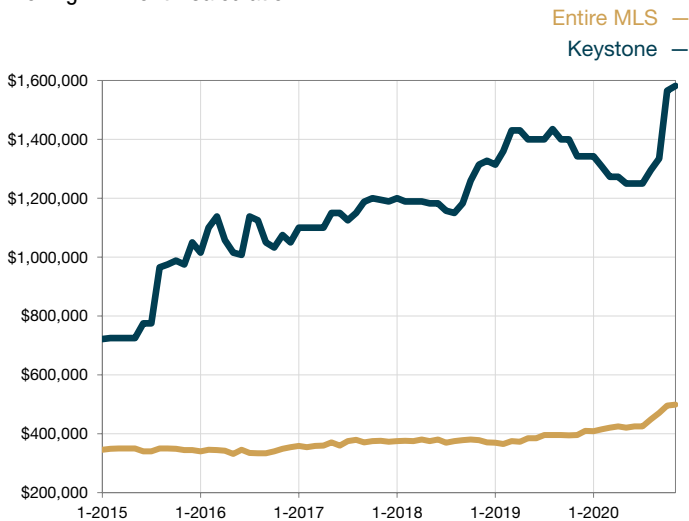
Single Family	November			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	3	--	26	38	+ 46.2%
Sold Listings	3	2	- 33.3%	21	31	+ 47.6%
Median Sales Price*	\$1,060,000	<b>\$1,155,000</b>	+ 9.0%	\$1,390,000	<b>\$1,599,000</b>	+ 15.0%
Average Sales Price*	\$1,047,833	<b>\$1,155,000</b>	+ 10.2%	\$1,545,177	<b>\$1,649,548</b>	+ 6.8%
Percent of List Price Received*	97.6%	<b>98.5%</b>	+ 0.9%	96.9%	<b>96.5%</b>	- 0.4%
Days on Market Until Sale	42	<b>70</b>	+ 66.7%	120	<b>76</b>	- 36.7%
Inventory of Homes for Sale	11	<b>6</b>	- 45.5%	--	--	--
Months Supply of Inventory	4.1	<b>2.3</b>	- 43.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	9	12	+ 33.3%	314	281	- 10.5%
Sold Listings	17	26	+ 52.9%	250	205	- 18.0%
Median Sales Price*	\$470,000	<b>\$572,000</b>	+ 21.7%	\$521,750	<b>\$545,000</b>	+ 4.5%
Average Sales Price*	\$491,029	<b>\$590,927</b>	+ 20.3%	\$548,551	<b>\$577,982</b>	+ 5.4%
Percent of List Price Received*	97.8%	<b>99.1%</b>	+ 1.3%	98.3%	<b>98.4%</b>	+ 0.1%
Days on Market Until Sale	91	43	- 52.7%	55	75	+ 36.4%
Inventory of Homes for Sale	66	27	- 59.1%	--	--	--
Months Supply of Inventory	2.9	1.5	- 48.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

