

# Local Market Update for January 2020

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

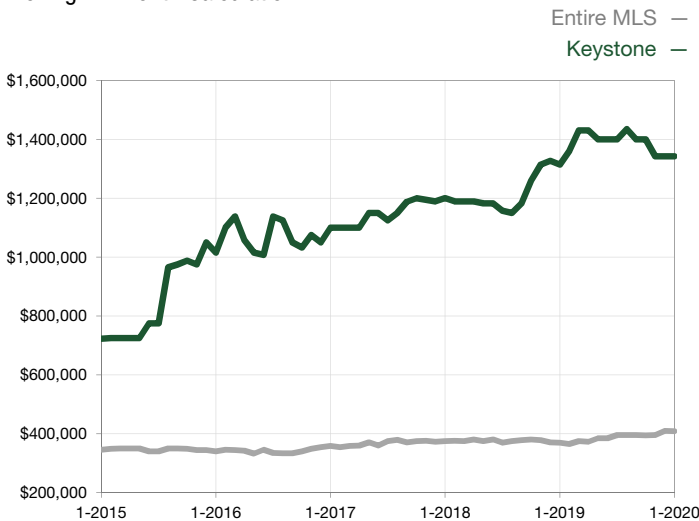
Single Family	January			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 01-2019	Thru 01-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	1	0.0%	1	1	0.0%
Sold Listings	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$766,000	<b>\$1,075,000</b>	+ 40.3%	\$766,000	<b>\$1,075,000</b>	+ 40.3%
Average Sales Price*	\$766,000	<b>\$1,075,000</b>	+ 40.3%	\$766,000	<b>\$1,075,000</b>	+ 40.3%
Percent of List Price Received*	102.3%	<b>98.7%</b>	- 3.5%	102.3%	<b>98.7%</b>	- 3.5%
Days on Market Until Sale	1	<b>114</b>	+ 11300.0%	1	<b>114</b>	+ 11300.0%
Inventory of Homes for Sale	17	<b>8</b>	- 52.9%	--	--	--
Months Supply of Inventory	5.8	<b>3.3</b>	- 43.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 01-2019	Thru 01-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	17	<b>15</b>	- 11.8%	17	<b>15</b>	- 11.8%
Sold Listings	18	<b>8</b>	- 55.6%	18	<b>8</b>	- 55.6%
Median Sales Price*	\$652,000	<b>\$549,250</b>	- 15.8%	\$652,000	<b>\$549,250</b>	- 15.8%
Average Sales Price*	\$609,965	<b>\$536,563</b>	- 12.0%	\$609,965	<b>\$536,563</b>	- 12.0%
Percent of List Price Received*	98.9%	<b>96.5%</b>	- 2.4%	98.9%	<b>96.5%</b>	- 2.4%
Days on Market Until Sale	56	<b>84</b>	+ 50.0%	56	<b>84</b>	+ 50.0%
Inventory of Homes for Sale	82	<b>52</b>	- 36.6%	--	--	--
Months Supply of Inventory	3.2	<b>2.5</b>	- 21.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

