

Local Market Update for July 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

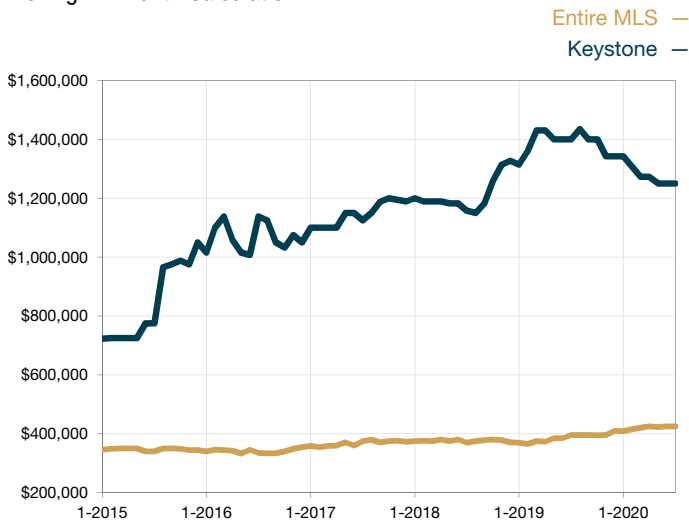
Single Family	July			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
Key Metrics						
New Listings	5	5	0.0%	22	24	+ 9.1%
Sold Listings	0	2	--	11	10	- 9.1%
Median Sales Price*	\$0	\$1,637,500	--	\$1,390,000	\$1,098,750	- 21.0%
Average Sales Price*	\$0	\$1,637,500	--	\$1,569,314	\$1,242,950	- 20.8%
Percent of List Price Received*	0.0%	95.7%	--	96.4%	95.7%	- 0.7%
Days on Market Until Sale	0	10	--	149	84	- 43.6%
Inventory of Homes for Sale	24	10	- 58.3%	--	--	--
Months Supply of Inventory	8.6	5.7	- 33.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
Key Metrics						
New Listings	29	19	- 34.5%	204	165	- 19.1%
Sold Listings	26	19	- 26.9%	134	72	- 46.3%
Median Sales Price*	\$564,500	\$630,000	+ 11.6%	\$538,000	\$549,000	+ 2.0%
Average Sales Price*	\$627,644	\$671,046	+ 6.9%	\$585,773	\$576,378	- 1.6%
Percent of List Price Received*	101.4%	97.9%	- 3.5%	99.2%	97.6%	- 1.6%
Days on Market Until Sale	35	83	+ 137.1%	64	102	+ 59.4%
Inventory of Homes for Sale	135	71	- 47.4%	--	--	--
Months Supply of Inventory	5.8	4.2	- 27.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

