

Local Market Update for July 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

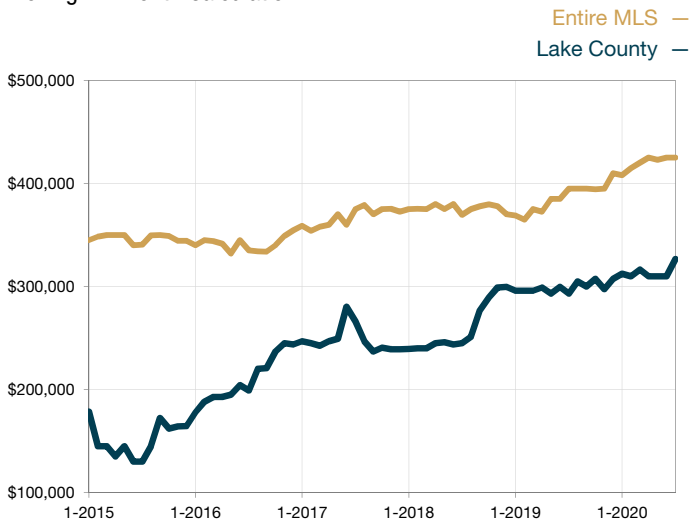
Single Family	July			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
Key Metrics						
New Listings	10	7	- 30.0%	35	35	0.0%
Sold Listings	3	8	+ 166.7%	15	20	+ 33.3%
Median Sales Price*	\$269,000	\$327,350	+ 21.7%	\$289,000	\$327,350	+ 13.3%
Average Sales Price*	\$257,000	\$317,713	+ 23.6%	\$294,240	\$351,973	+ 19.6%
Percent of List Price Received*	97.0%	97.6%	+ 0.6%	97.5%	96.2%	- 1.3%
Days on Market Until Sale	5	50	+ 900.0%	36	59	+ 63.9%
Inventory of Homes for Sale	26	11	- 57.7%	--	--	--
Months Supply of Inventory	8.2	3.1	- 62.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	2	4	+ 100.0%
Sold Listings	0	1	--	1	2	+ 100.0%
Median Sales Price*	\$0	\$75,000	--	\$124,600	\$210,150	+ 68.7%
Average Sales Price*	\$0	\$75,000	--	\$124,600	\$210,150	+ 68.7%
Percent of List Price Received*	0.0%	94.9%	--	92.3%	96.9%	+ 5.0%
Days on Market Until Sale	0	18	--	34	39	+ 14.7%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

