



MARCH COMPARISON REPORT

Run date: 04/03/2020

2019

2020

	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
March												
Single Family												
Breckenridge	18	15	24,575,950	1,638,397	22	22.2	16	6.7	24,120,547	-1.9	1,507,534	-8.0
Copper Mountain	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	9	5	4,064,785	812,957	6	-33.3	1	-80.0	910,000	-77.6	910,000	11.9
Frisco	3	0	0	0	5	66.7	0	0.0	0	0.0	0	0.0
Grand County	6	2	675,750	337,875	6	0.0	3	50.0	961,000	42.2	320,333	-5.2
Keystone	3	6	11,512,457	1,918,743	2	-33.3	1	-83.3	1,500,000	-87.0	1,500,000	-21.8
Leadville	0	2	587,500	293,750	2	0.0	1	-50.0	405,000	-31.1	405,000	37.9
Park County	17	14	4,784,000	341,714	15	-11.8	12	-14.3	4,357,500	-8.9	363,125	6.3
Wilderness/Silverthorne	17	4	3,838,000	959,500	7	-58.8	4	0.0	4,203,040	9.5	1,050,760	9.5
Other	7	3	1,200,500	400,167	1	-85.7	0	-100.0	0	-100.0	0	-100.0
Total	80	51	51,238,942	1,004,685	66	-17.5	38	-25.5	36,457,087	-28.8	959,397	-4.5
Townhouse												
Breckenridge	4	2	2,169,000	1,084,500	2	-50.0	7	250.0	6,770,500	212.1	967,214	-10.8
Copper Mountain	0	0	0	0	1	0.0	1	0.0	600,000	0.0	600,000	0.0
Dillon/Summit Cove	2	1	620,000	620,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Frisco	3	1	1,250,000	1,250,000	9	200.0	4	300.0	3,829,000	206.3	957,250	-23.4
Grand County	0	1	200,000	200,000	0	0.0	0	-100.0	0	-100.0	0	-100.0
Keystone	2	4	3,682,000	920,500	5	150.0	0	-100.0	0	-100.0	0	-100.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	4	1	750,000	750,000	8	100.0	2	100.0	1,670,000	122.7	835,000	11.3
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	15	10	8,671,000	867,100	25	-4.2	14	40.0	12,869,500	48.4	919,250	6.0



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	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
Condo												
Breckenridge	25	15	7,496,257	499,750	40	60.0	16	6.7	7,725,400	3.1	482,838	-3.4
Copper Mountain	16	4	863,500	215,875	17	6.3	2	-50.0	19,750	-97.7	9,875	-95.4
Dillon/Summit Cove	65	3	1,120,000	373,333	13	-80.0	6	100.0	2,709,837	141.9	451,640	21.0
Frisco	7	5	1,988,154	397,631	8	14.3	4	-20.0	2,305,000	15.9	576,250	44.9
Grand County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Keystone	32	8	5,332,000	666,500	22	-31.3	14	75.0	6,236,000	17.0	445,429	-33.2
Leadville	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	29	11	3,908,195	355,290	15	-48.3	5	-54.5	1,762,500	-54.9	352,500	-0.8
Other	0	1	595,000	595,000	1	0.0	0	-100.0	0	-100.0	0	-100.0
Total	176	47	21,303,106	453,258	116	-23.6	47	0.0	20,758,487	-2.6	441,670	-2.6
Duplex												
Breckenridge	2	2	2,500,000	1,250,000	6	200.0	7	250.0	8,676,500	247.1	1,239,500	-0.8
Copper Mountain	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	1	2	980,000	490,000	1	0.0	2	0.0	1,251,500	27.7	625,750	27.7
Frisco	1	2	1,530,000	765,000	1	0.0	0	-100.0	0	-100.0	0	-100.0
Grand County	2	0	0	0	0	-100.0	1	0.0	235,000	0.0	235,000	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	9	1	919,000	919,000	1	-88.9	4	300.0	3,830,013	316.8	957,503	4.2
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	16	7	5,929,000	847,000	10	-24.4	14	100.0	13,993,013	136.0	999,501	18.0



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	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
Sf/Mf/Acreage												
Breckenridge	13	4	1,472,000	368,000	4	-69.2	1	-75.0	400,000	-72.8	400,000	8.7
Copper Mountain	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	2	1	200,000	200,000	5	150.0	2	100.0	554,000	177.0	277,000	38.5
Frisco	0	0	0	0	0	0.0	1	0.0	169,500	0.0	169,500	0.0
Grand County	3	2	103,000	51,500	11	266.7	2	0.0	152,900	48.4	76,450	48.4
Keystone	1	0	0	0	0	-100.0	3	0.0	652,500	0.0	217,500	0.0
Leadville	2	2	111,000	55,500	3	50.0	0	-100.0	0	-100.0	0	-100.0
Park County	21	27	898,750	33,287	23	9.5	6	-77.8	500,999	-44.3	83,500	150.8
Wilderness/Silverthorne	5	3	309,900	103,300	3	-40.0	1	-66.7	222,000	-28.4	222,000	114.9
Other	2	3	292,900	97,633	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Total	50	42	3,387,550	80,656	49	-21.1	16	-61.9	2,651,899	-21.7	165,744	105.5
Farm/Ranch												
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	0	0	0	0	0	-21.1	0	0.0	0	0.0	0	0.0
Mobile Home												
Breckenridge	1	1	272,500	272,500	1	0.0	2	100.0	1,099,000	303.3	549,500	101.7
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	1	0	0	0	2	100.0	0	0.0	0	0.0	0	0.0
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	2	1	272,500	272,500	3	-20.6	2	100.0	1,099,000	303.3	549,500	101.7



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Lease												
Breckenridge	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Frisco	1	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	1	0	0	0	2	-20.3	0	0.0	0	0.0	0	0.0
Sale												
Breckenridge	0	1	1,100,000	1,100,000	3	0.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Frisco	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	1	1	300,000	300,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Wilderness/Silverthorne	1	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	3	2	1,400,000	700,000	4	-19.8	0	-100.0	0	-100.0	0	-100.0
Grand Total	343	160	92,202,098	576,263	275	-19.8	131	-18.1	87,828,986	-4.7	670,450	16.3



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Year-to-Date												
Single Family												
Breckenridge	44	46	73,941,383	1,607,421	60	36.4	40	-13.0	63,355,769	-14.3	1,583,894	-1.5
Copper Mountain	1	1	3,380,000	3,380,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	17	12	9,631,285	802,607	9	-47.1	3	-75.0	2,998,500	-68.9	999,500	24.5
Frisco	9	4	4,570,000	1,142,500	6	-33.3	2	-50.0	1,940,000	-57.5	970,000	-15.1
Grand County	14	3	948,250	316,083	17	21.4	6	100.0	1,971,500	107.9	328,583	4.0
Keystone	5	7	12,278,457	1,754,065	6	20.0	5	-28.6	5,552,000	-54.8	1,110,400	-36.7
Leadville	2	6	1,786,000	297,667	5	150.0	4	-33.3	1,392,750	-22.0	348,188	17.0
Park County	54	35	11,951,500	341,471	53	-1.9	50	42.9	19,835,700	66.0	396,714	16.2
Wilderness/Silverthorne	50	16	18,149,500	1,134,344	17	-66.0	22	37.5	24,563,426	35.3	1,116,519	-1.6
Other	17	7	3,898,010	556,859	8	-52.9	2	-71.4	733,000	-81.2	366,500	-34.2
Total	213	137	140,534,385	1,025,798	181	-15.0	134	-2.2	122,342,645	-12.9	913,005	-11.0
Townhouse												
Breckenridge	14	5	5,054,000	1,010,800	13	-7.1	17	240.0	15,136,137	199.5	890,361	-11.9
Copper Mountain	2	1	1,400,000	1,400,000	3	50.0	1	0.0	600,000	-57.1	600,000	-57.1
Dillon/Summit Cove	4	4	2,146,000	536,500	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Frisco	7	5	4,263,000	852,600	15	114.3	7	40.0	6,246,500	46.5	892,357	4.7
Grand County	0	1	200,000	200,000	0	0.0	0	-100.0	0	-100.0	0	-100.0
Keystone	5	14	11,403,962	814,569	16	220.0	2	-85.7	1,370,000	-88.0	685,000	-15.9
Park County	0	1	255,000	255,000	2	0.0	0	-100.0	0	-100.0	0	-100.0
Wilderness/Silverthorne	20	9	5,402,000	600,222	15	-25.0	5	-44.4	3,577,000	-33.8	715,400	19.2
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	52	40	30,123,962	753,099	64	-7.5	32	-20.0	26,929,637	-10.6	841,551	11.7



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	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
Condo												
Breckenridge	109	41	19,523,507	476,183	96	-11.9	52	26.8	25,488,683	30.6	490,167	2.9
Copper Mountain	30	13	3,403,400	261,800	30	0.0	17	30.8	5,556,550	63.3	326,856	24.8
Dillon/Summit Cove	98	13	4,668,900	359,146	38	-61.2	14	7.7	6,077,036	30.2	434,074	20.9
Frisco	17	19	6,514,274	342,857	20	17.6	9	-52.6	5,367,500	-17.6	596,389	73.9
Grand County	2	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Keystone	65	35	19,773,900	564,969	51	-21.5	28	-20.0	12,602,900	-36.3	450,104	-20.3
Leadville	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Park County	1	1	135,900	135,900	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Wilderness/Silverthorne	58	25	8,815,195	352,608	48	-17.2	19	-24.0	6,621,000	-24.9	348,474	-1.2
Other	2	1	595,000	595,000	1	-50.0	0	-100.0	0	-100.0	0	-100.0
Total	383	148	63,430,076	428,582	284	-18.4	139	-6.1	61,713,669	-2.7	443,983	3.6
Duplex												
Breckenridge	8	8	12,356,784	1,544,598	19	137.5	17	112.5	21,010,500	70.0	1,235,912	-20.0
Copper Mountain	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	1	2	980,000	490,000	1	0.0	3	50.0	2,088,225	113.1	696,075	42.1
Frisco	2	2	1,530,000	765,000	5	150.0	8	300.0	7,914,246	417.3	989,281	29.3
Grand County	2	0	0	0	1	-50.0	1	0.0	235,000	0.0	235,000	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	1	0.0	1	0.0	345,300	0.0	345,300	0.0
Wilderness/Silverthorne	25	5	4,006,000	801,200	6	-76.0	8	60.0	7,152,013	78.5	894,002	11.6
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	39	17	18,872,784	1,110,164	33	-18.2	38	123.5	38,745,284	105.3	1,019,613	-8.2



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Sf/Mf/Acreage												
Breckenridge	31	17	7,390,428	434,731	27	-12.9	14	-17.6	6,349,000	-14.1	453,500	4.3
Copper Mountain	1	1	1,075,500	1,075,500	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	5	1	200,000	200,000	5	0.0	2	100.0	554,000	177.0	277,000	38.5
Frisco	1	0	0	0	1	0.0	1	0.0	169,500	0.0	169,500	0.0
Grand County	6	4	217,767	54,442	13	116.7	3	-25.0	230,900	6.0	76,967	41.4
Keystone	2	0	0	0	2	0.0	4	0.0	702,500	0.0	175,625	0.0
Leadville	4	4	303,500	75,875	5	25.0	3	-25.0	41,500	-86.3	13,833	-81.8
Park County	56	56	2,190,950	39,124	61	8.9	28	-50.0	1,386,799	-36.7	49,529	26.6
Wilderness/Silverthorne	9	7	1,494,900	213,557	5	-44.4	3	-57.1	727,000	-51.4	242,333	13.5
Other	9	7	1,251,900	178,843	1	-88.9	2	-71.4	846,000	-32.4	423,000	136.5
Total	124	97	14,124,945	145,618	120	-15.9	60	-38.1	11,007,199	-22.1	183,453	26.0
Farm/Ranch												
Grand County	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	3	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	2	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Other	1	1	8,500,000	8,500,000	0	-100.0	2	100.0	25,000	-99.7	12,500	-99.9
Total	3	1	8,500,000	8,500,000	4	-15.7	2	100.0	25,000	-99.7	12,500	-99.9
Mobile Home												
Breckenridge	4	2	562,500	281,250	2	-50.0	3	50.0	1,609,000	186.0	536,333	90.7
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	1	0	0	0	6	500.0	1	0.0	75,960	0.0	75,960	0.0
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	5	2	562,500	281,250	8	-15.3	4	100.0	1,684,960	199.5	421,240	49.8



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Lease												
Breckenridge	0	0	0	0	6	0.0	0	0.0	0	0.0	0	0.0
Frisco	2	0	0	0	1	-50.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Total	3	0	0	0	7	-14.7	0	0.0	0	0.0	0	0.0
Sale												
Breckenridge	2	5	9,819,000	1,963,800	5	150.0	2	-60.0	3,839,900	-60.9	1,919,950	-2.2
Dillon/Summit Cove	2	0	0	0	0	-100.0	1	0.0	242,600	0.0	242,600	0.0
Frisco	1	2	385,000	192,500	1	0.0	0	-100.0	0	-100.0	0	-100.0
Grand County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	1	184,750	184,750	1	0.0	0	-100.0	0	-100.0	0	-100.0
Park County	5	2	410,000	205,000	0	-100.0	1	-50.0	380,000	-7.3	380,000	85.4
Wilderness/Silverthorne	2	1	425,000	425,000	1	-50.0	1	0.0	425,000	0.0	425,000	0.0
Other	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Total	14	11	11,223,750	1,020,341	8	-15.2	5	-54.5	4,887,500	-56.5	977,500	-4.2
Grand Total	836	453	287,372,402	634,376	709	-15.2	414	-8.6	267,335,894	-7.0	645,739	1.8