

Local Market Update for March 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

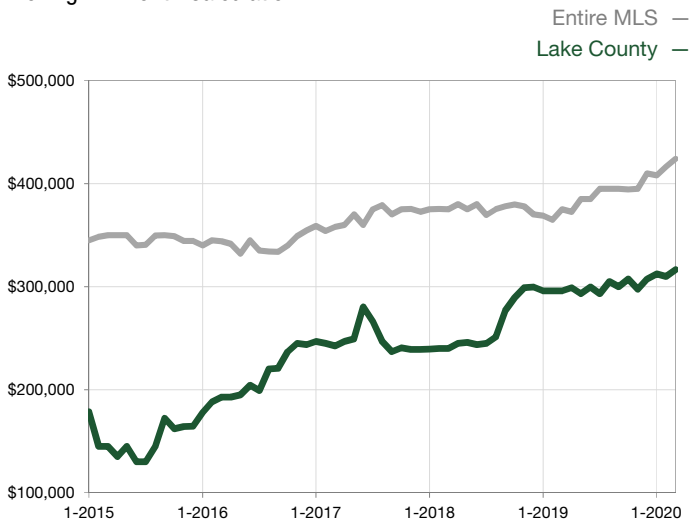
Single Family	March			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	2	--	2	5	+ 150.0%
Sold Listings	2	1	- 50.0%	6	4	- 33.3%
Median Sales Price*	\$293,750	\$405,000	+ 37.9%	\$293,750	\$351,375	+ 19.6%
Average Sales Price*	\$293,750	\$405,000	+ 37.9%	\$297,667	\$348,188	+ 17.0%
Percent of List Price Received*	95.4%	100.0%	+ 4.8%	97.1%	96.1%	- 1.0%
Days on Market Until Sale	76	6	- 92.1%	66	29	- 56.1%
Inventory of Homes for Sale	2	5	+ 150.0%	--	--	--
Months Supply of Inventory	0.6	1.5	+ 150.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$345,300	--
Average Sales Price*	\$0	\$0	--	\$0	\$345,300	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	98.9%	--
Days on Market Until Sale	0	0	--	0	60	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

