

Local Market Update for September 2020

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

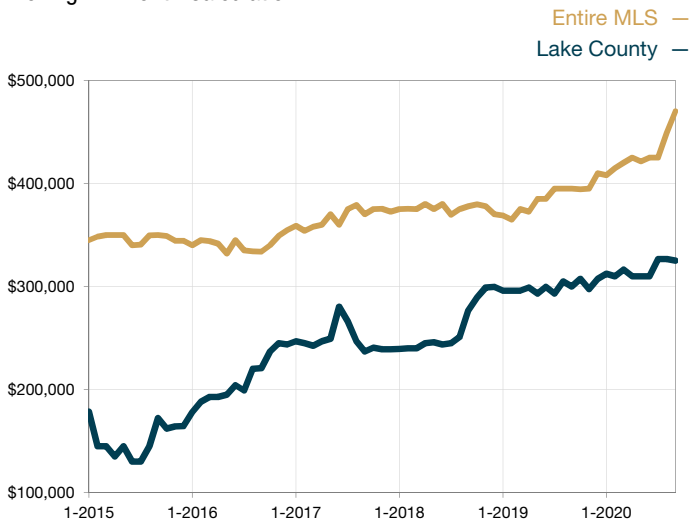
Single Family	September			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
Key Metrics						
New Listings	6	4	- 33.3%	44	43	- 2.3%
Sold Listings	5	7	+ 40.0%	27	36	+ 33.3%
Median Sales Price*	\$288,000	\$299,000	+ 3.8%	\$310,000	\$327,350	+ 5.6%
Average Sales Price*	\$359,400	\$312,758	- 13.0%	\$326,522	\$338,540	+ 3.7%
Percent of List Price Received*	98.2%	98.0%	- 0.2%	97.7%	97.0%	- 0.7%
Days on Market Until Sale	88	33	- 62.5%	40	41	+ 2.5%
Inventory of Homes for Sale	12	6	- 50.0%	--	--	--
Months Supply of Inventory	3.2	1.5	- 53.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	4	5	+ 25.0%
Sold Listings	0	0	--	1	3	+ 200.0%
Median Sales Price*	\$0	\$0	--	\$124,600	\$240,000	+ 92.6%
Average Sales Price*	\$0	\$0	--	\$124,600	\$220,100	+ 76.6%
Percent of List Price Received*	0.0%	0.0%	--	92.3%	96.8%	+ 4.9%
Days on Market Until Sale	0	0	--	34	29	- 14.7%
Inventory of Homes for Sale	3	0	- 100.0%	--	--	--
Months Supply of Inventory	3.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

