

# Local Market Update for March 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Silverthorne

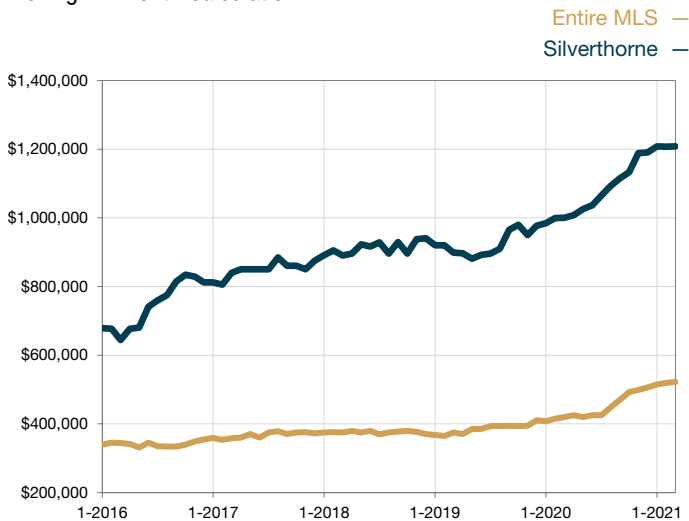
| Single Family                   | March       |                    |                                   | Year to Date |                    |                                   |
|---------------------------------|-------------|--------------------|-----------------------------------|--------------|--------------------|-----------------------------------|
|                                 | 2020        | 2021               | Percent Change from Previous Year | Thru 03-2020 | Thru 03-2021       | Percent Change from Previous Year |
| <b>Key Metrics</b>              |             |                    |                                   |              |                    |                                   |
| New Listings                    | 7           | 13                 | + 85.7%                           | 17           | 53                 | + 211.8%                          |
| Sold Listings                   | 4           | 11                 | + 175.0%                          | 22           | 31                 | + 40.9%                           |
| Median Sales Price*             | \$1,181,520 | <b>\$1,284,000</b> | + 8.7%                            | \$1,270,000  | <b>\$1,336,015</b> | + 5.2%                            |
| Average Sales Price*            | \$1,050,760 | <b>\$1,338,536</b> | + 27.4%                           | \$1,116,519  | <b>\$1,397,019</b> | + 25.1%                           |
| Percent of List Price Received* | 99.1%       | <b>101.3%</b>      | + 2.2%                            | 98.9%        | <b>101.1%</b>      | + 2.2%                            |
| Days on Market Until Sale       | 123         | 14                 | - 88.6%                           | 69           | 24                 | - 65.2%                           |
| Inventory of Homes for Sale     | 35          | 17                 | - 51.4%                           | --           | --                 | --                                |
| Months Supply of Inventory      | 3.0         | 1.2                | - 60.0%                           | --           | --                 | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | March     |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2020      | 2021             | Percent Change from Previous Year | Thru 03-2020 | Thru 03-2021     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 23        | 19               | - 17.4%                           | 66           | 92               | + 39.4%                           |
| Sold Listings                   | 11        | 35               | + 218.2%                          | 30           | 65               | + 116.7%                          |
| Median Sales Price*             | \$740,000 | <b>\$555,000</b> | - 25.0%                           | \$484,750    | <b>\$555,000</b> | + 14.5%                           |
| Average Sales Price*            | \$669,719 | <b>\$581,975</b> | - 13.1%                           | \$558,864    | <b>\$610,837</b> | + 9.3%                            |
| Percent of List Price Received* | 99.3%     | <b>101.3%</b>    | + 2.0%                            | 98.9%        | <b>101.6%</b>    | + 2.7%                            |
| Days on Market Until Sale       | 98        | 86               | - 12.2%                           | 84           | 60               | - 28.6%                           |
| Inventory of Homes for Sale     | 88        | 4                | - 95.5%                           | --           | --               | --                                |
| Months Supply of Inventory      | 3.8       | 0.1              | - 97.4%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

