

Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

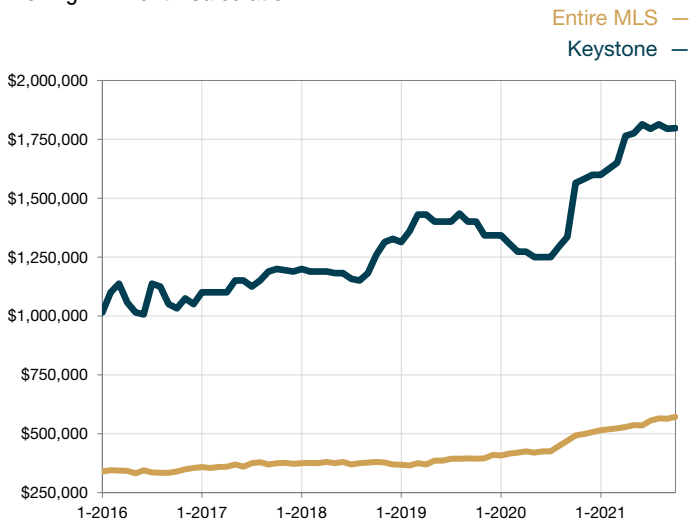
Single Family	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	3	1	- 66.7%	35	36	+ 2.9%
Sold Listings	10	4	- 60.0%	29	26	- 10.3%
Median Sales Price*	\$1,790,000	\$2,149,500	+ 20.1%	\$1,600,000	\$1,970,000	+ 23.1%
Average Sales Price*	\$1,968,650	\$2,395,375	+ 21.7%	\$1,683,655	\$2,062,731	+ 22.5%
Percent of List Price Received*	96.9%	99.0%	+ 2.2%	96.4%	99.7%	+ 3.4%
Days on Market Until Sale	41	62	+ 51.2%	76	36	- 52.6%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	1.8	1.4	- 22.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	20	14	- 30.0%	264	240	- 9.1%
Sold Listings	48	21	- 56.3%	177	234	+ 32.2%
Median Sales Price*	\$544,950	\$779,000	+ 42.9%	\$545,000	\$630,000	+ 15.6%
Average Sales Price*	\$566,510	\$776,238	+ 37.0%	\$573,374	\$663,489	+ 15.7%
Percent of List Price Received*	98.9%	101.3%	+ 2.4%	98.3%	101.1%	+ 2.8%
Days on Market Until Sale	78	14	- 82.1%	79	41	- 48.1%
Inventory of Homes for Sale	33	13	- 60.6%	--	--	--
Months Supply of Inventory	1.9	0.5	- 73.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

