

# Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

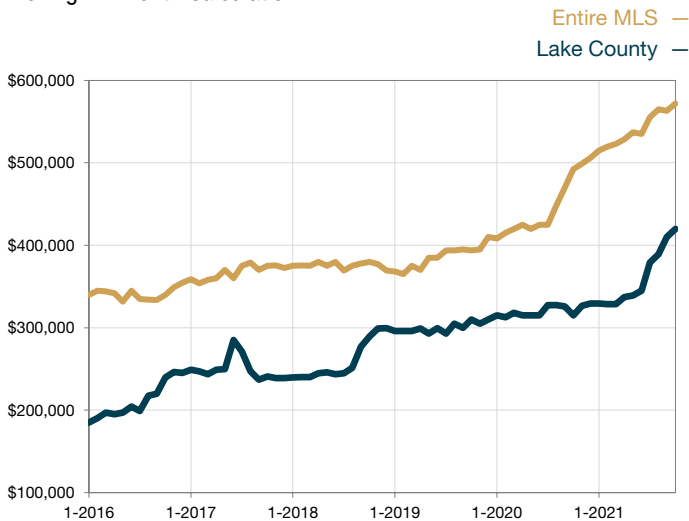
Single Family	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	5	2	- 60.0%	48	57	+ 18.8%
Sold Listings	4	6	+ 50.0%	40	43	+ 7.5%
Median Sales Price*	\$360,000	<b>\$458,389</b>	+ 27.3%	\$327,350	<b>\$427,000</b>	+ 30.4%
Average Sales Price*	\$373,500	<b>\$650,130</b>	+ 74.1%	\$342,036	<b>\$516,937</b>	+ 51.1%
Percent of List Price Received*	97.8%	<b>100.4%</b>	+ 2.7%	97.1%	<b>99.7%</b>	+ 2.7%
Days on Market Until Sale	21	<b>19</b>	- 9.5%	39	<b>18</b>	- 53.8%
Inventory of Homes for Sale	5	<b>9</b>	+ 80.0%	--	--	--
Months Supply of Inventory	1.4	<b>2.1</b>	+ 50.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	3	1	- 66.7%
Sold Listings	1	1	0.0%	3	1	- 66.7%
Median Sales Price*	\$349,000	<b>\$379,000</b>	+ 8.6%	\$240,000	<b>\$379,000</b>	+ 57.9%
Average Sales Price*	\$349,000	<b>\$379,000</b>	+ 8.6%	\$221,333	<b>\$379,000</b>	+ 71.2%
Percent of List Price Received*	100.0%	<b>98.7%</b>	- 1.3%	97.1%	<b>98.7%</b>	+ 1.6%
Days on Market Until Sale	66	<b>79</b>	+ 19.7%	31	<b>79</b>	+ 154.8%
Inventory of Homes for Sale	0	<b>0</b>	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

