

Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

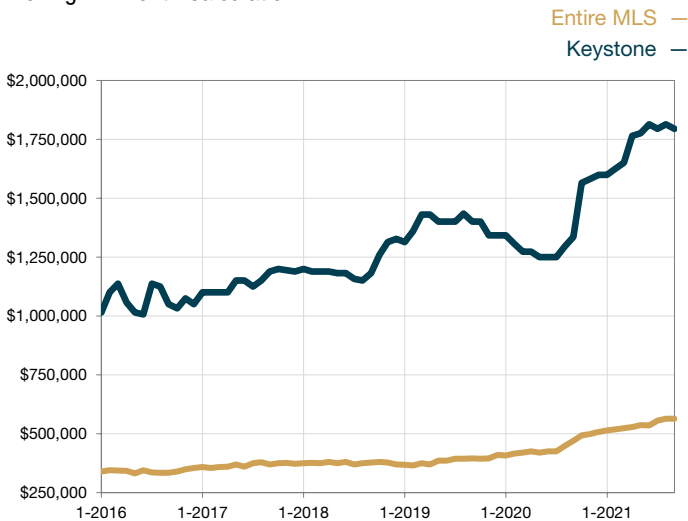
Single Family	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
Key Metrics						
New Listings	3	2	- 33.3%	32	35	+ 9.4%
Sold Listings	3	4	+ 33.3%	19	22	+ 15.8%
Median Sales Price*	\$2,200,000	\$2,439,500	+ 10.9%	\$1,400,000	\$1,970,000	+ 40.7%
Average Sales Price*	\$2,230,000	\$2,294,750	+ 2.9%	\$1,533,658	\$2,002,250	+ 30.6%
Percent of List Price Received*	95.2%	104.1%	+ 9.3%	96.1%	99.8%	+ 3.9%
Days on Market Until Sale	173	6	- 96.5%	95	31	- 67.4%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	2.8	1.4	- 50.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
Key Metrics						
New Listings	47	22	- 53.2%	244	226	- 7.4%
Sold Listings	27	24	- 11.1%	129	212	+ 64.3%
Median Sales Price*	\$517,500	\$744,500	+ 43.9%	\$545,000	\$615,000	+ 12.8%
Average Sales Price*	\$604,741	\$739,892	+ 22.3%	\$575,928	\$650,050	+ 12.9%
Percent of List Price Received*	98.6%	102.2%	+ 3.7%	98.1%	101.2%	+ 3.2%
Days on Market Until Sale	66	14	- 78.8%	79	44	- 44.3%
Inventory of Homes for Sale	52	12	- 76.9%	--	--	--
Months Supply of Inventory	3.1	0.5	- 83.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

