

# Local Market Update for December 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

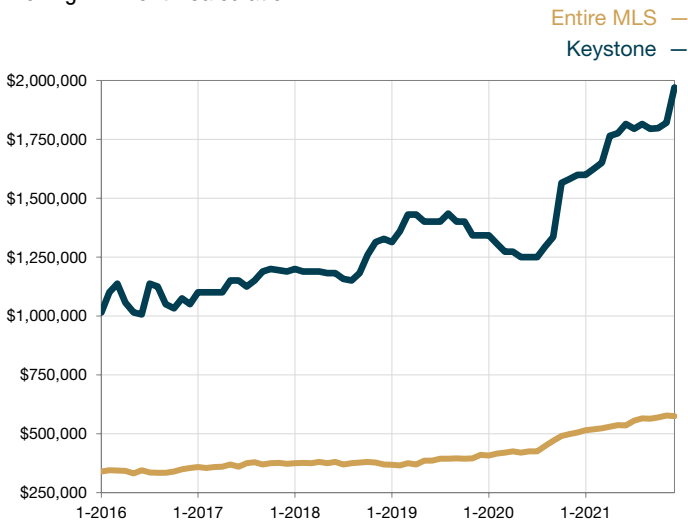
Single Family	December			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	1	0.0%	39	37	- 5.1%
Sold Listings	4	1	- 75.0%	35	28	- 20.0%
Median Sales Price*	\$1,577,000	<b>\$2,950,000</b>	+ 87.1%	\$1,599,000	<b>\$1,970,000</b>	+ 23.2%
Average Sales Price*	\$1,907,250	<b>\$2,950,000</b>	+ 54.7%	\$1,679,000	<b>\$2,085,036</b>	+ 24.2%
Percent of List Price Received*	95.3%	<b>92.2%</b>	- 3.3%	96.4%	<b>99.5%</b>	+ 3.2%
Days on Market Until Sale	49	<b>124</b>	+ 153.1%	73	<b>38</b>	- 47.9%
Inventory of Homes for Sale	5	<b>2</b>	- 60.0%	--	--	--
Months Supply of Inventory	1.7	<b>0.8</b>	- 52.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	34	28	- 17.6%	310	285	- 8.1%
Sold Listings	25	8	- 68.0%	228	254	+ 11.4%
Median Sales Price*	\$540,000	<b>\$801,250</b>	+ 48.4%	\$545,000	<b>\$635,000</b>	+ 16.5%
Average Sales Price*	\$621,168	<b>\$991,125</b>	+ 59.6%	\$580,616	<b>\$676,508</b>	+ 16.5%
Percent of List Price Received*	99.6%	<b>100.1%</b>	+ 0.5%	98.6%	<b>101.2%</b>	+ 2.6%
Days on Market Until Sale	66	15	- 77.3%	73	40	- 45.2%
Inventory of Homes for Sale	31	14	- 54.8%	--	--	--
Months Supply of Inventory	1.6	<b>0.7</b>	- 56.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

