

Local Market Update for April 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

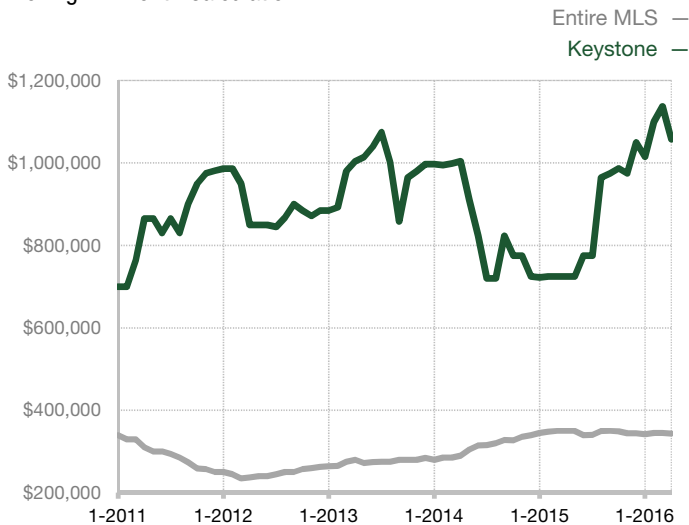
Single Family	April			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 04-2015	Thru 04-2016	Percent Change from Previous Year
Key Metrics						
New Listings	8	8	0.0%	15	13	- 13.3%
Sold Listings	1	1	0.0%	7	5	- 28.6%
Median Sales Price*	\$3,050,000	\$800,000	- 73.8%	\$975,000	\$1,015,000	+ 4.1%
Average Sales Price*	\$3,050,000	\$800,000	- 73.8%	\$1,272,857	\$1,216,000	- 4.5%
Percent of List Price Received*	86.5%	94.1%	+ 8.8%	89.3%	94.9%	+ 6.3%
Days on Market Until Sale	129	296	+ 129.5%	220	198	- 10.0%
Inventory of Homes for Sale	29	29	0.0%	--	--	--
Months Supply of Inventory	17.1	15.8	- 7.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 04-2015	Thru 04-2016	Percent Change from Previous Year
Key Metrics						
New Listings	29	27	- 6.9%	108	87	- 19.4%
Sold Listings	26	25	- 3.8%	67	65	- 3.0%
Median Sales Price*	\$227,500	\$267,000	+ 17.4%	\$253,900	\$329,000	+ 29.6%
Average Sales Price*	\$280,450	\$287,312	+ 2.4%	\$296,857	\$340,254	+ 14.6%
Percent of List Price Received*	96.2%	96.5%	+ 0.3%	95.9%	97.1%	+ 1.3%
Days on Market Until Sale	135	88	- 34.8%	156	95	- 39.1%
Inventory of Homes for Sale	133	65	- 51.1%	--	--	--
Months Supply of Inventory	5.8	2.7	- 53.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

