

Local Market Update for April 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

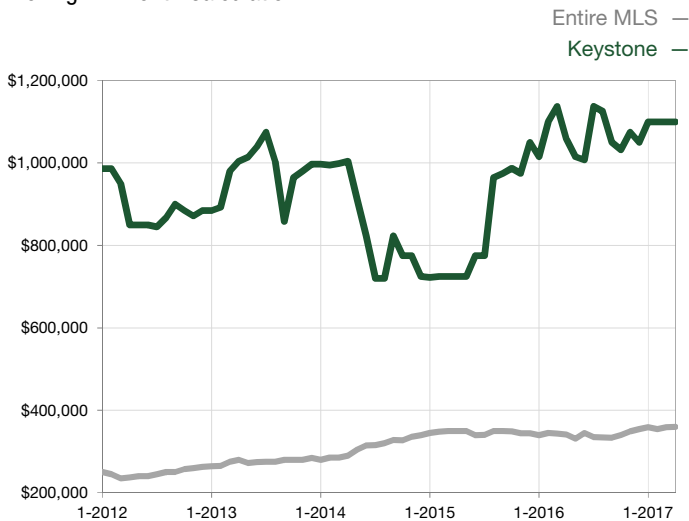
| Single Family | April | | | Year to Date | | |
|---------------------------------|-----------|--------------------|-----------------------------------|--------------|--------------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 04-2016 | Thru 04-2017 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 8 | 2 | - 75.0% | 13 | 11 | - 15.4% |
| Sold Listings | 1 | 2 | + 100.0% | 5 | 7 | + 40.0% |
| Median Sales Price* | \$800,000 | \$1,340,000 | + 67.5% | \$1,015,000 | \$1,187,500 | + 17.0% |
| Average Sales Price* | \$800,000 | \$1,340,000 | + 67.5% | \$1,216,000 | \$1,448,214 | + 19.1% |
| Percent of List Price Received* | 94.1% | 95.3% | + 1.3% | 94.9% | 95.7% | + 0.8% |
| Days on Market Until Sale | 296 | 127 | - 57.1% | 198 | 335 | + 69.2% |
| Inventory of Homes for Sale | 30 | 17 | - 43.3% | -- | -- | -- |
| Months Supply of Inventory | 16.4 | 6.9 | - 57.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | April | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 04-2016 | Thru 04-2017 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 27 | 26 | - 3.7% | 87 | 147 | + 69.0% |
| Sold Listings | 25 | 27 | + 8.0% | 65 | 82 | + 26.2% |
| Median Sales Price* | \$267,000 | \$495,000 | + 85.4% | \$329,000 | \$395,000 | + 20.1% |
| Average Sales Price* | \$287,312 | \$588,552 | + 104.8% | \$340,254 | \$469,790 | + 38.1% |
| Percent of List Price Received* | 96.5% | 98.5% | + 2.1% | 97.1% | 97.8% | + 0.7% |
| Days on Market Until Sale | 88 | 38 | - 56.8% | 95 | 48 | - 49.5% |
| Inventory of Homes for Sale | 84 | 81 | - 3.6% | -- | -- | -- |
| Months Supply of Inventory | 3.5 | 3.4 | - 2.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

