

Local Market Update for August 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

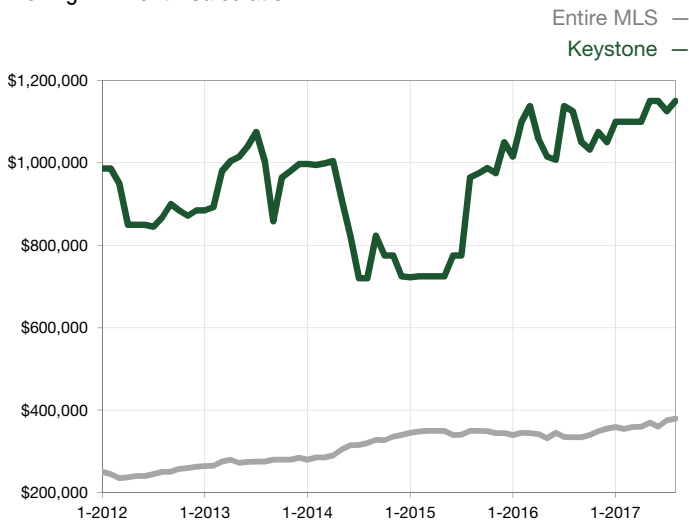
Single Family	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 08-2016	Thru 08-2017	Percent Change from Previous Year
Key Metrics						
New Listings	7	7	0.0%	37	29	- 21.6%
Sold Listings	3	2	- 33.3%	12	14	+ 16.7%
Median Sales Price*	\$1,150,000	\$1,386,538	+ 20.6%	\$1,162,500	\$1,300,000	+ 11.8%
Average Sales Price*	\$1,203,333	\$1,386,538	+ 15.2%	\$1,301,667	\$1,416,755	+ 8.8%
Percent of List Price Received*	93.0%	95.8%	+ 3.0%	94.6%	95.0%	+ 0.4%
Days on Market Until Sale	171	30	- 82.5%	159	220	+ 38.4%
Inventory of Homes for Sale	39	23	- 41.0%	--	--	--
Months Supply of Inventory	21.5	10.2	- 52.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 08-2016	Thru 08-2017	Percent Change from Previous Year
Key Metrics						
New Listings	28	34	+ 21.4%	215	282	+ 31.2%
Sold Listings	34	32	- 5.9%	162	208	+ 28.4%
Median Sales Price*	\$321,250	\$440,000	+ 37.0%	\$327,000	\$408,750	+ 25.0%
Average Sales Price*	\$359,756	\$473,188	+ 31.5%	\$352,258	\$463,621	+ 31.6%
Percent of List Price Received*	97.3%	99.3%	+ 2.1%	97.1%	98.0%	+ 0.9%
Days on Market Until Sale	57	59	+ 3.5%	75	51	- 32.0%
Inventory of Homes for Sale	100	57	- 43.0%	--	--	--
Months Supply of Inventory	4.2	2.2	- 47.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

