

# Local Market Update for December 2016

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

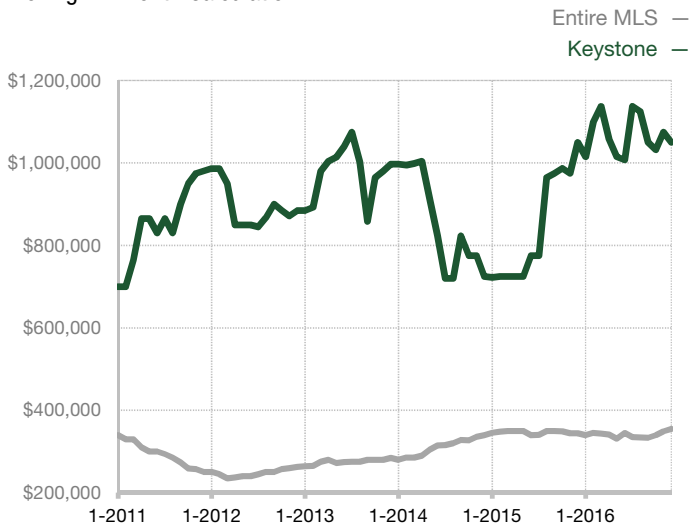
Single Family	December			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 12-2015	Thru 12-2016	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	3	0	- 100.0%	43	39	- 9.3%
Sold Listings	2	1	- 50.0%	24	25	+ 4.2%
Median Sales Price*	\$1,256,250	\$560,000	- 55.4%	\$1,050,000	\$1,050,000	0.0%
Average Sales Price*	\$1,256,250	\$560,000	- 55.4%	\$1,158,354	\$1,217,750	+ 5.1%
Percent of List Price Received*	95.7%	95.1%	- 0.6%	92.5%	95.2%	+ 2.9%
Days on Market Until Sale	180	37	- 79.4%	168	153	- 8.9%
Inventory of Homes for Sale	27	15	- 44.4%	--	--	--
Months Supply of Inventory	13.5	6.6	- 51.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 12-2015	Thru 12-2016	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	9	22	+ 144.4%	298	312	+ 4.7%
Sold Listings	20	17	- 15.0%	288	271	- 5.9%
Median Sales Price*	\$313,750	\$369,500	+ 17.8%	\$300,000	\$340,000	+ 13.3%
Average Sales Price*	\$375,820	\$401,824	+ 6.9%	\$356,728	\$369,889	+ 3.7%
Percent of List Price Received*	96.8%	97.7%	+ 0.9%	96.5%	97.4%	+ 0.9%
Days on Market Until Sale	142	32	- 77.5%	121	65	- 46.3%
Inventory of Homes for Sale	70	38	- 45.7%	--	--	--
Months Supply of Inventory	2.9	1.7	- 41.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

