

Local Market Update for December 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

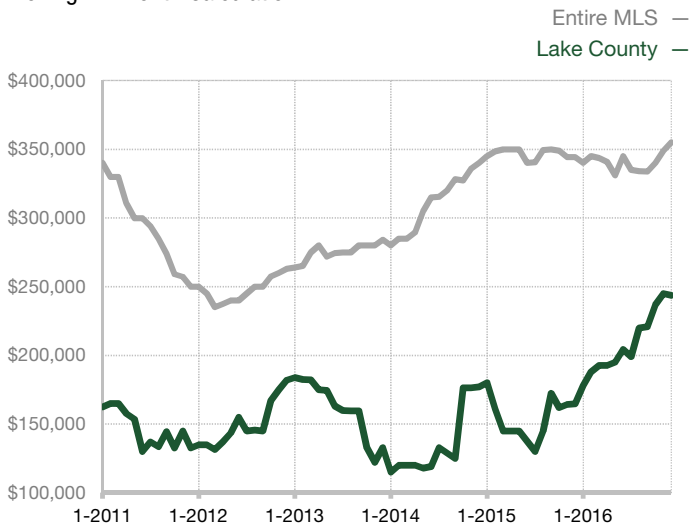
| Single Family Key Metrics | December | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2015 | 2016 | Percent Change from Previous Year | Thru 12-2015 | Thru 12-2016 | Percent Change from Previous Year |
| New Listings | 2 | 0 | - 100.0% | 69 | 73 | + 5.8% |
| Sold Listings | 3 | 4 | + 33.3% | 51 | 68 | + 33.3% |
| Median Sales Price* | \$229,000 | \$204,000 | - 10.9% | \$164,600 | \$243,750 | + 48.1% |
| Average Sales Price* | \$258,000 | \$209,875 | - 18.7% | \$201,612 | \$261,121 | + 29.5% |
| Percent of List Price Received* | 99.8% | 96.4% | - 3.4% | 94.5% | 97.6% | + 3.3% |
| Days on Market Until Sale | 165 | 59 | - 64.2% | 79 | 68 | - 13.9% |
| Inventory of Homes for Sale | 29 | 11 | - 62.1% | -- | -- | -- |
| Months Supply of Inventory | 6.8 | 1.9 | - 72.1% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo Key Metrics | December | | | Year to Date | | |
|---------------------------------|----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2015 | 2016 | Percent Change from Previous Year | Thru 12-2015 | Thru 12-2016 | Percent Change from Previous Year |
| New Listings | 0 | 0 | -- | 0 | 12 | -- |
| Sold Listings | 0 | 1 | -- | 0 | 10 | -- |
| Median Sales Price* | \$0 | \$213,000 | -- | \$0 | \$141,000 | -- |
| Average Sales Price* | \$0 | \$213,000 | -- | \$0 | \$135,300 | -- |
| Percent of List Price Received* | 0.0% | 97.3% | -- | 0.0% | 95.8% | -- |
| Days on Market Until Sale | 0 | 93 | -- | 0 | 45 | -- |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

