

# Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

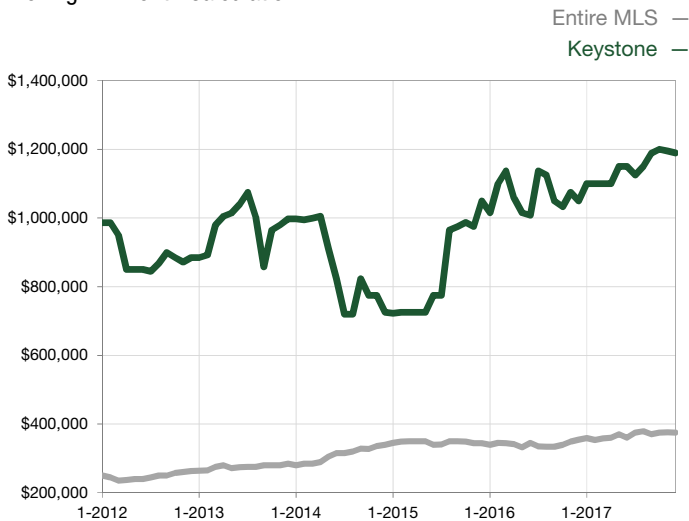
Single Family	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	2	--	39	37	- 5.1%
Sold Listings	1	4	+ 300.0%	25	25	0.0%
Median Sales Price*	\$560,000	<b>\$1,137,500</b>	+ 103.1%	\$1,050,000	<b>\$1,189,000</b>	+ 13.2%
Average Sales Price*	\$560,000	<b>\$1,432,500</b>	+ 155.8%	\$1,217,750	<b>\$1,350,983</b>	+ 10.9%
Percent of List Price Received*	95.1%	<b>95.2%</b>	+ 0.1%	95.2%	<b>93.9%</b>	- 1.4%
Days on Market Until Sale	37	<b>283</b>	+ 664.9%	153	<b>183</b>	+ 19.6%
Inventory of Homes for Sale	19	<b>9</b>	- 52.6%	--	--	--
Months Supply of Inventory	8.4	<b>4.3</b>	- 48.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	22	24	+ 9.1%	312	358	+ 14.7%
Sold Listings	17	9	- 47.1%	272	331	+ 21.7%
Median Sales Price*	\$369,500	<b>\$560,000</b>	+ 51.6%	\$340,000	<b>\$420,000</b>	+ 23.5%
Average Sales Price*	\$401,824	<b>\$681,533</b>	+ 69.6%	\$368,981	<b>\$481,455</b>	+ 30.5%
Percent of List Price Received*	97.7%	<b>99.0%</b>	+ 1.3%	97.4%	<b>98.2%</b>	+ 0.8%
Days on Market Until Sale	32	40	+ 25.0%	66	49	- 25.8%
Inventory of Homes for Sale	71	37	- 47.9%	--	--	--
Months Supply of Inventory	3.1	<b>1.3</b>	- 58.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

