

Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

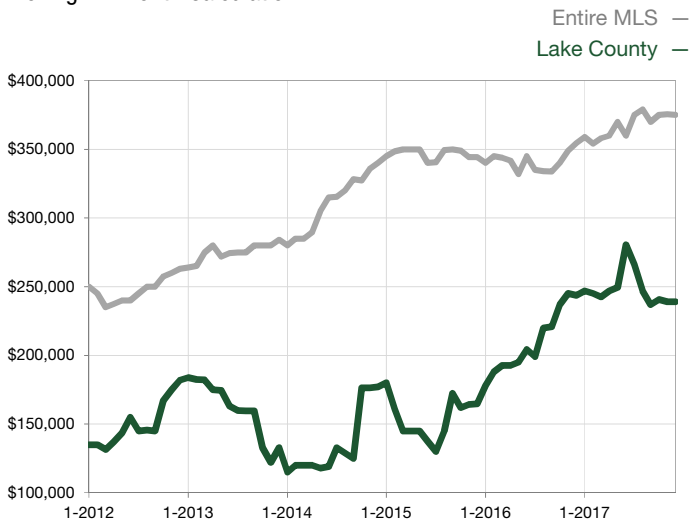
Single Family Key Metrics	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	0	2	--	73	67	- 8.2%
Sold Listings	4	4	0.0%	68	63	- 7.4%
Median Sales Price*	\$204,000	\$145,000	- 28.9%	\$243,750	\$239,000	- 1.9%
Average Sales Price*	\$209,875	\$163,750	- 22.0%	\$261,121	\$258,278	- 1.1%
Percent of List Price Received*	96.4%	95.2%	- 1.2%	97.6%	96.4%	- 1.2%
Days on Market Until Sale	59	92	+ 55.9%	68	60	- 11.8%
Inventory of Homes for Sale	18	4	- 77.8%	--	--	--
Months Supply of Inventory	3.2	0.8	- 75.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	December			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	0	0	--	12	3	- 75.0%
Sold Listings	1	0	- 100.0%	10	4	- 60.0%
Median Sales Price*	\$213,000	\$0	- 100.0%	\$141,000	\$118,950	- 15.6%
Average Sales Price*	\$213,000	\$0	- 100.0%	\$135,300	\$135,475	+ 0.1%
Percent of List Price Received*	97.3%	0.0%	- 100.0%	95.8%	95.8%	0.0%
Days on Market Until Sale	93	0	- 100.0%	45	62	+ 37.8%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	1.4	1.0	- 28.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

