

# Local Market Update for February 2017

A Research Tool Provided by the Colorado Association of REALTORS®



## Silverthorne

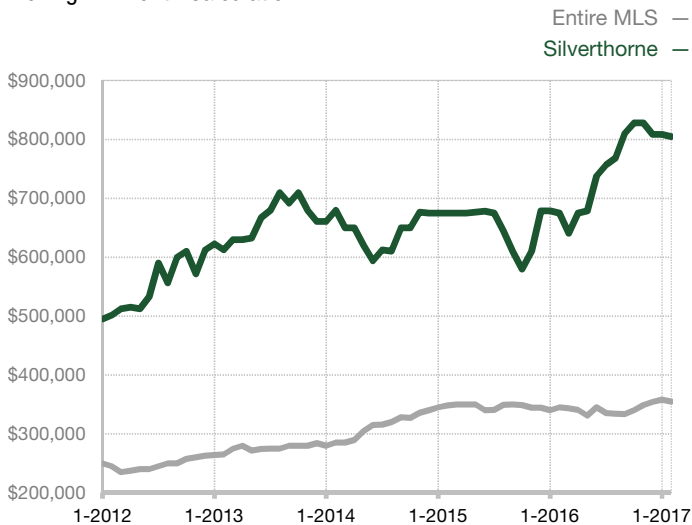
| Single Family<br>Key Metrics    | February  |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2016      | 2017             | Percent Change from Previous Year | Thru 02-2016 | Thru 02-2017     | Percent Change from Previous Year |
| New Listings                    | 10        | 7                | - 30.0%                           | 15           | 14               | - 6.7%                            |
| Sold Listings                   | 3         | 2                | - 33.3%                           | 6            | 7                | + 16.7%                           |
| Median Sales Price*             | \$675,000 | <b>\$692,000</b> | + 2.5%                            | \$556,500    | <b>\$699,000</b> | + 25.6%                           |
| Average Sales Price*            | \$708,667 | <b>\$692,000</b> | - 2.4%                            | \$619,500    | <b>\$785,000</b> | + 26.7%                           |
| Percent of List Price Received* | 97.3%     | <b>99.2%</b>     | + 2.0%                            | 97.1%        | <b>96.5%</b>     | - 0.6%                            |
| Days on Market Until Sale       | 39        | <b>3</b>         | - 92.3%                           | 94           | <b>37</b>        | - 60.6%                           |
| Inventory of Homes for Sale     | 48        | <b>30</b>        | - 37.5%                           | --           | --               | --                                |
| Months Supply of Inventory      | 5.7       | <b>3.4</b>       | - 40.4%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo<br>Key Metrics  | February  |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2016      | 2017             | Percent Change from Previous Year | Thru 02-2016 | Thru 02-2017     | Percent Change from Previous Year |
| New Listings                    | 8         | 12               | + 50.0%                           | 15           | 18               | + 20.0%                           |
| Sold Listings                   | 8         | 12               | + 50.0%                           | 17           | 23               | + 35.3%                           |
| Median Sales Price*             | \$422,500 | <b>\$361,750</b> | - 14.4%                           | \$420,000    | <b>\$372,500</b> | - 11.3%                           |
| Average Sales Price*            | \$394,125 | <b>\$388,500</b> | - 1.4%                            | \$426,826    | <b>\$406,235</b> | - 4.8%                            |
| Percent of List Price Received* | 97.3%     | <b>97.2%</b>     | - 0.1%                            | 97.2%        | <b>97.6%</b>     | + 0.4%                            |
| Days on Market Until Sale       | 73        | <b>58</b>        | - 20.5%                           | 81           | <b>56</b>        | - 30.9%                           |
| Inventory of Homes for Sale     | 62        | <b>13</b>        | - 79.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 3.5       | <b>0.6</b>       | - 82.9%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

