

Local Market Update for January 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

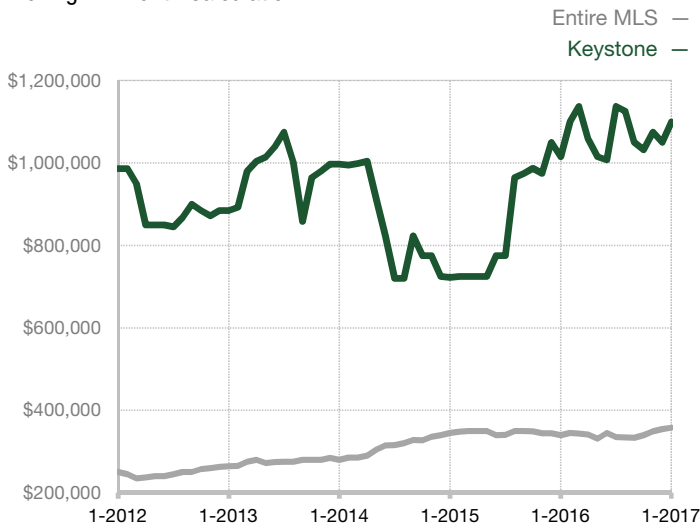
Single Family	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	2	1	- 50.0%
Sold Listings	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$915,000	\$947,500	+ 3.6%	\$915,000	\$947,500	+ 3.6%
Average Sales Price*	\$915,000	\$947,500	+ 3.6%	\$915,000	\$947,500	+ 3.6%
Percent of List Price Received*	94.1%	95.4%	+ 1.4%	94.1%	95.4%	+ 1.4%
Days on Market Until Sale	232	246	+ 6.0%	232	246	+ 6.0%
Inventory of Homes for Sale	24	14	- 41.7%	--	--	--
Months Supply of Inventory	11.5	6.2	- 46.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	17	21	+ 23.5%	17	21	+ 23.5%
Sold Listings	10	15	+ 50.0%	10	15	+ 50.0%
Median Sales Price*	\$405,000	\$315,000	- 22.2%	\$405,000	\$315,000	- 22.2%
Average Sales Price*	\$435,750	\$400,700	- 8.0%	\$435,750	\$400,700	- 8.0%
Percent of List Price Received*	97.4%	96.8%	- 0.6%	97.4%	96.8%	- 0.6%
Days on Market Until Sale	172	49	- 71.5%	172	49	- 71.5%
Inventory of Homes for Sale	75	43	- 42.7%	--	--	--
Months Supply of Inventory	3.2	1.9	- 40.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

