

Local Market Update for July 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

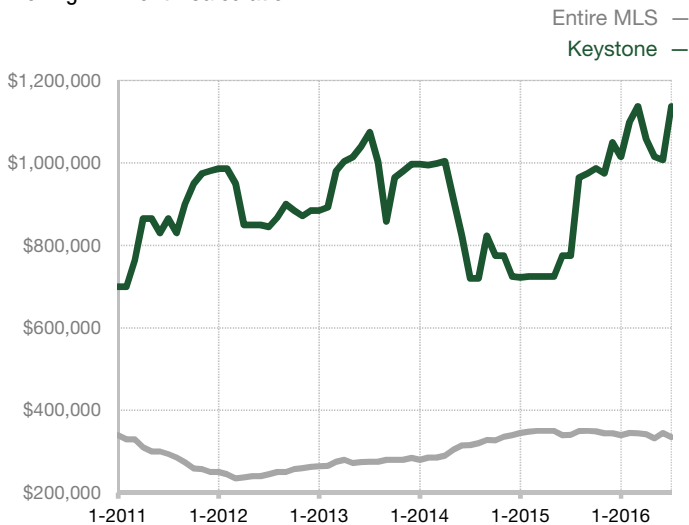
Single Family Key Metrics	July			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 07-2015	Thru 07-2016	Percent Change from Previous Year
New Listings	8	5	- 37.5%	32	30	- 6.3%
Sold Listings	2	2	0.0%	11	9	- 18.2%
Median Sales Price*	\$855,750	\$1,637,500	+ 91.4%	\$1,000,000	\$1,175,000	+ 17.5%
Average Sales Price*	\$855,750	\$1,637,500	+ 91.4%	\$1,214,455	\$1,334,444	+ 9.9%
Percent of List Price Received*	97.4%	93.7%	- 3.8%	91.4%	95.1%	+ 4.0%
Days on Market Until Sale	5	186	+ 3620.0%	160	155	- 3.1%
Inventory of Homes for Sale	39	32	- 17.9%	--	--	--
Months Supply of Inventory	22.6	16.0	- 29.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	July			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 07-2015	Thru 07-2016	Percent Change from Previous Year
New Listings	36	24	- 33.3%	211	187	- 11.4%
Sold Listings	22	24	+ 9.1%	133	128	- 3.8%
Median Sales Price*	\$355,000	\$286,300	- 19.4%	\$285,200	\$329,500	+ 15.5%
Average Sales Price*	\$420,518	\$366,754	- 12.8%	\$335,741	\$350,267	+ 4.3%
Percent of List Price Received*	97.2%	96.6%	- 0.6%	96.3%	97.0%	+ 0.7%
Days on Market Until Sale	71	74	+ 4.2%	125	79	- 36.8%
Inventory of Homes for Sale	161	64	- 60.2%	--	--	--
Months Supply of Inventory	7.0	2.7	- 61.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

