

Local Market Update for July 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

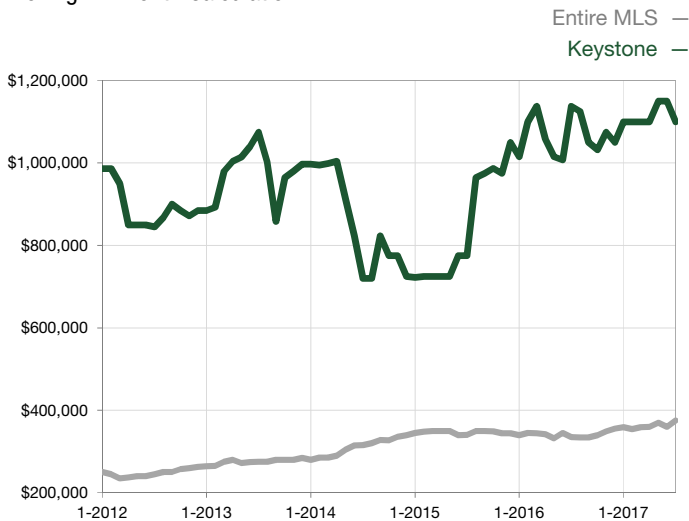
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	5	2	- 60.0%	30	22	- 26.7%
Sold Listings	2	0	- 100.0%	9	11	+ 22.2%
Median Sales Price*	\$1,637,500	\$0	- 100.0%	\$1,175,000	\$1,189,000	+ 1.2%
Average Sales Price*	\$1,637,500	\$0	- 100.0%	\$1,334,444	\$1,406,955	+ 5.4%
Percent of List Price Received*	93.7%	0.0%	- 100.0%	95.1%	95.0%	- 0.1%
Days on Market Until Sale	186	0	- 100.0%	155	254	+ 63.9%
Inventory of Homes for Sale	36	19	- 47.2%	--	--	--
Months Supply of Inventory	18.0	7.7	- 57.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	24	29	+ 20.8%	187	248	+ 32.6%
Sold Listings	24	29	+ 20.8%	128	175	+ 36.7%
Median Sales Price*	\$286,300	\$355,000	+ 24.0%	\$329,500	\$395,000	+ 19.9%
Average Sales Price*	\$366,754	\$412,760	+ 12.5%	\$350,267	\$462,649	+ 32.1%
Percent of List Price Received*	96.6%	97.0%	+ 0.4%	97.0%	97.8%	+ 0.8%
Days on Market Until Sale	74	54	- 27.0%	79	49	- 38.0%
Inventory of Homes for Sale	106	70	- 34.0%	--	--	--
Months Supply of Inventory	4.5	2.6	- 42.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

