

# Local Market Update for July 2017

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

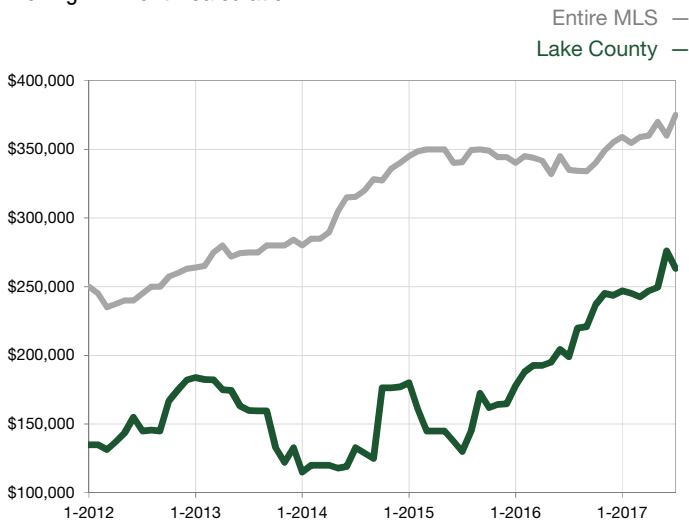
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	12	12	0.0%	49	49	0.0%
Sold Listings	6	7	+ 16.7%	35	27	- 22.9%
Median Sales Price*	\$279,500	<b>\$247,000</b>	- 11.6%	\$195,000	<b>\$260,500</b>	+ 33.6%
Average Sales Price*	\$287,833	<b>\$250,929</b>	- 12.8%	\$252,424	<b>\$276,148</b>	+ 9.4%
Percent of List Price Received*	97.4%	<b>95.2%</b>	- 2.3%	97.1%	<b>96.3%</b>	- 0.8%
Days on Market Until Sale	43	96	+ 123.3%	104	89	- 14.4%
Inventory of Homes for Sale	39	18	- 53.8%	--	--	--
Months Supply of Inventory	7.4	3.6	- 51.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	1	0	- 100.0%	10	3	- 70.0%
Sold Listings	1	1	0.0%	6	4	- 33.3%
Median Sales Price*	\$162,000	<b>\$186,000</b>	+ 14.8%	\$101,250	<b>\$118,950</b>	+ 17.5%
Average Sales Price*	\$162,000	<b>\$186,000</b>	+ 14.8%	\$111,500	<b>\$135,475</b>	+ 21.5%
Percent of List Price Received*	101.3%	<b>95.4%</b>	- 5.8%	94.6%	<b>95.8%</b>	+ 1.3%
Days on Market Until Sale	87	36	- 58.6%	37	62	+ 67.6%
Inventory of Homes for Sale	5	1	- 80.0%	--	--	--
Months Supply of Inventory	3.3	0.9	- 72.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

