

Local Market Update for June 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

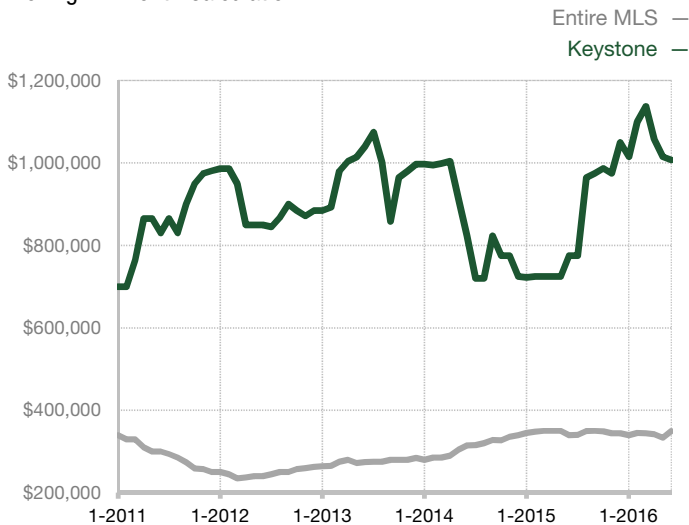
Single Family Key Metrics	June			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 06-2015	Thru 06-2016	Percent Change from Previous Year
New Listings	3	7	+ 133.3%	24	25	+ 4.2%
Sold Listings	1	2	+ 100.0%	9	7	- 22.2%
Median Sales Price*	\$1,500,000	\$1,327,500	- 11.5%	\$1,185,000	\$1,015,000	- 14.3%
Average Sales Price*	\$1,500,000	\$1,327,500	- 11.5%	\$1,294,167	\$1,247,857	- 3.6%
Percent of List Price Received*	93.8%	97.3%	+ 3.7%	90.1%	95.6%	+ 6.1%
Days on Market Until Sale	69	16	- 76.8%	198	146	- 26.3%
Inventory of Homes for Sale	33	30	- 9.1%	--	--	--
Months Supply of Inventory	19.4	15.0	- 22.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	June			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 06-2015	Thru 06-2016	Percent Change from Previous Year
New Listings	39	28	- 28.2%	175	163	- 6.9%
Sold Listings	24	22	- 8.3%	111	102	- 8.1%
Median Sales Price*	\$275,000	\$358,500	+ 30.4%	\$260,000	\$332,500	+ 27.9%
Average Sales Price*	\$306,706	\$388,400	+ 26.6%	\$318,938	\$349,106	+ 9.5%
Percent of List Price Received*	96.3%	98.1%	+ 1.9%	96.1%	97.1%	+ 1.0%
Days on Market Until Sale	69	47	- 31.9%	136	79	- 41.9%
Inventory of Homes for Sale	148	80	- 45.9%	--	--	--
Months Supply of Inventory	6.3	3.4	- 46.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

