

Local Market Update for March 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

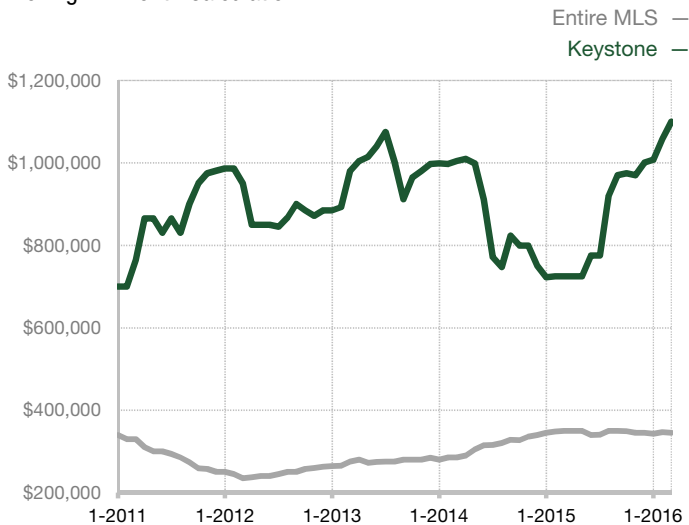
Single Family	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
Key Metrics						
New Listings	3	3	0.0%	7	6	- 14.3%
Sold Listings	2	1	- 50.0%	6	4	- 33.3%
Median Sales Price*	\$1,080,000	\$1,925,000	+ 78.2%	\$850,000	\$1,270,000	+ 49.4%
Average Sales Price*	\$1,080,000	\$1,925,000	+ 78.2%	\$976,667	\$1,320,000	+ 35.2%
Percent of List Price Received*	84.7%	96.5%	+ 13.9%	89.8%	95.1%	+ 5.9%
Days on Market Until Sale	308	45	- 85.4%	282	211	- 25.2%
Inventory of Homes for Sale	26	25	- 3.8%	--	--	--
Months Supply of Inventory	14.6	13.0	- 11.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
Key Metrics						
New Listings	30	29	- 3.3%	78	56	- 28.2%
Sold Listings	10	14	+ 40.0%	38	40	+ 5.3%
Median Sales Price*	\$218,500	\$359,500	+ 64.5%	\$295,500	\$386,000	+ 30.6%
Average Sales Price*	\$283,850	\$355,121	+ 25.1%	\$328,571	\$380,605	+ 15.8%
Percent of List Price Received*	96.6%	97.6%	+ 1.0%	96.2%	97.4%	+ 1.2%
Days on Market Until Sale	106	131	+ 23.6%	189	152	- 19.6%
Inventory of Homes for Sale	130	49	- 62.3%	--	--	--
Months Supply of Inventory	6.2	2.1	- 66.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

