

# Local Market Update for March 2016

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

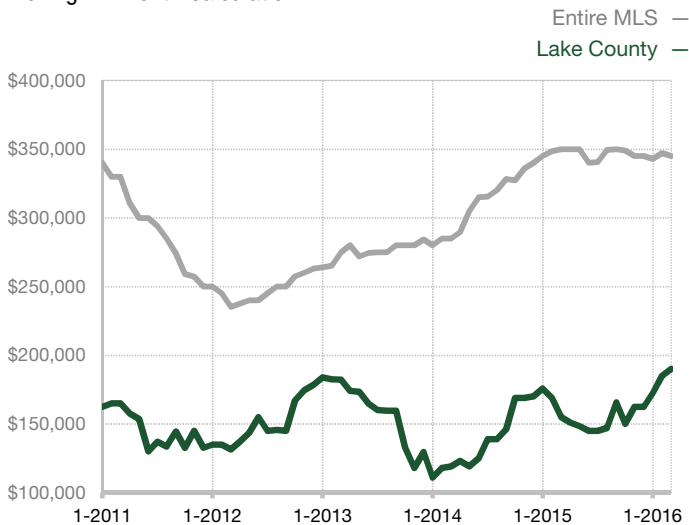
Single Family Key Metrics	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
New Listings	6	4	- 33.3%	13	9	- 30.8%
Sold Listings	5	2	- 60.0%	11	12	+ 9.1%
Median Sales Price*	\$114,100	<b>\$295,450</b>	+ 158.9%	\$106,500	<b>\$233,750</b>	+ 119.5%
Average Sales Price*	\$162,420	<b>\$295,450</b>	+ 81.9%	\$121,645	<b>\$250,158</b>	+ 105.6%
Percent of List Price Received*	93.2%	<b>99.3%</b>	+ 6.5%	90.6%	<b>96.8%</b>	+ 6.8%
Days on Market Until Sale	206	<b>186</b>	- 9.7%	171	<b>252</b>	+ 47.4%
Inventory of Homes for Sale	41	<b>14</b>	- 65.9%	--	--	--
Months Supply of Inventory	9.6	<b>2.9</b>	- 69.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
New Listings	0	2	--	0	2	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$120,000</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$120,000</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>92.3%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	4.0	<b>2.0</b>	- 50.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

