



MARCH COMPARISON REPORT

Run date: 04/03/2017

2016

2017

	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
March												
Single Family												
Breckenridge	17	18	26,905,240	1,494,736	30	76.5	31	72.2	46,199,500	71.7	1,490,306	-0.3
Copper Mountain	0	0	0	0	2	0.0	1	0.0	1,800,000	0.0	1,800,000	0.0
Dillon/Summit Cove	3	3	1,715,600	571,867	8	166.7	3	0.0	1,912,228	11.5	637,409	11.5
Frisco	6	1	549,500	549,500	2	-66.7	1	0.0	825,000	50.1	825,000	50.1
Grand County	6	3	676,000	225,333	6	0.0	4	33.3	951,000	40.7	237,750	5.5
Keystone	3	1	1,925,000	1,925,000	1	-66.7	2	100.0	3,412,500	77.3	1,706,250	-11.4
Leadville	4	2	590,900	295,450	1	-75.0	3	50.0	895,000	51.5	298,333	1.0
Park County	30	20	5,862,501	293,125	28	-6.7	22	10.0	6,520,500	11.2	296,386	1.1
Wilderness/Silverthorne	11	7	5,082,400	726,057	13	18.2	5	-28.6	6,531,000	28.5	1,306,200	79.9
Other	3	1	124,900	124,900	5	66.7	1	0.0	183,000	46.5	183,000	46.5
Total	83	56	43,432,041	775,572	96	15.7	73	30.4	69,229,728	59.4	948,352	22.3
Townhouse												
Breckenridge	8	3	2,794,000	931,333	6	-25.0	7	133.3	4,884,400	74.8	697,771	-25.1
Copper Mountain	0	0	0	0	1	0.0	3	0.0	2,645,000	0.0	881,667	0.0
Dillon/Summit Cove	2	2	975,000	487,500	0	-100.0	2	0.0	1,028,000	5.4	514,000	5.4
Frisco	4	3	2,112,000	704,000	3	-25.0	2	-33.3	1,245,000	-41.1	622,500	-11.6
Keystone	1	2	854,000	427,000	19	1,800.0	4	100.0	3,264,000	282.2	816,000	91.1
Park County	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	4	0	0	0	2	-50.0	6	0.0	3,422,500	0.0	570,417	0.0
Other	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Total	20	10	6,735,000	673,500	32	24.3	24	140.0	16,488,900	144.8	687,038	2.0



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	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
Condo												
Breckenridge	34	27	9,737,230	360,638	37	8.8	22	-18.5	11,882,000	22.0	540,091	49.8
Copper Mountain	8	2	729,000	364,500	20	150.0	11	450.0	3,549,000	386.8	322,636	-11.5
Dillon/Summit Cove	14	10	2,737,650	273,765	11	-21.4	5	-50.0	885,510	-67.7	177,102	-35.3
Frisco	12	3	1,061,000	353,667	9	-25.0	8	166.7	4,381,000	312.9	547,625	54.8
Keystone	27	13	3,823,800	294,138	25	-7.4	23	76.9	7,503,400	96.2	326,235	10.9
Leadville	0	0	0	0	1	0.0	1	0.0	51,900	0.0	51,900	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	17	6	2,011,850	335,308	12	-29.4	7	16.7	1,838,500	-8.6	262,643	-21.7
Other	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Total	112	61	20,100,530	329,517	116	13.5	77	26.2	30,091,310	49.7	390,796	18.6
Duplex												
Breckenridge	2	3	2,320,000	773,333	8	300.0	3	0.0	2,788,000	20.2	929,333	20.2
Copper Mountain	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	3	1	677,350	677,350	1	-66.7	0	-100.0	0	-100.0	0	-100.0
Frisco	3	3	2,464,000	821,333	2	-33.3	0	-100.0	0	-100.0	0	-100.0
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Keystone	1	1	629,900	629,900	2	100.0	0	-100.0	0	-100.0	0	-100.0
Leadville	2	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	2	1	590,000	590,000	10	400.0	0	-100.0	0	-100.0	0	-100.0
Other	0	0	0	0	0	0.0	1	0.0	635,000	0.0	635,000	0.0
Total	13	9	6,681,250	742,361	23	17.1	4	-55.6	3,423,000	-48.8	855,750	15.3



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	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
Sf/Mf/Acreage												
Breckenridge	11	3	643,000	214,333	19	72.7	11	266.7	4,674,750	627.0	424,977	98.3
Copper Mountain	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	2	1	125,000	125,000	2	0.0	0	-100.0	0	-100.0	0	-100.0
Frisco	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Grand County	3	0	0	0	4	33.3	0	0.0	0	0.0	0	0.0
Keystone	3	1	335,000	335,000	0	-100.0	2	100.0	287,000	-14.3	143,500	-57.2
Leadville	0	2	35,000	17,500	3	0.0	2	0.0	270,000	671.4	135,000	671.4
Park County	34	21	1,054,500	50,214	39	14.7	21	0.0	739,300	-29.9	35,205	-29.9
Wilderness/Silverthorne	2	2	600,000	300,000	5	150.0	2	0.0	360,000	-40.0	180,000	-40.0
Other	3	0	0	0	2	-33.3	0	0.0	0	0.0	0	0.0
Total	58	30	2,792,500	93,083	76	19.9	38	26.7	6,331,050	126.7	166,607	79.0
Farm/Ranch												
Breckenridge	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Grand County	1	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	2	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Other	0	0	0	0	2	0.0	0	0.0	0	0.0	0	0.0
Total	3	0	0	0	3	19.7	0	0.0	0	0.0	0	0.0
Mobile Home												
Breckenridge	3	1	1,112,500	1,112,500	0	-100.0	1	0.0	235,000	-78.9	235,000	-78.9
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	3	1	1,112,500	1,112,500	0	18.5	1	0.0	235,000	-78.9	235,000	-78.9



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Lease												
Breckenridge	0	1	48,000	48,000	0	0.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	1	0	0	0	8	700.0	0	0.0	0	0.0	0	0.0
Frisco	0	0	0	0	2	0.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	2	1	48,000	48,000	10	21.1	0	-100.0	0	-100.0	0	-100.0
Sale												
Breckenridge	1	0	0	0	1	0.0	2	0.0	740,000	0.0	370,000	0.0
Dillon/Summit Cove	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Frisco	1	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	1	1	375,000	375,000	1	0.0	1	0.0	275,000	-26.7	275,000	-26.7
Park County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Other	1	1	340,000	340,000	2	100.0	1	0.0	1,900,000	458.8	1,900,000	458.8
Total	5	2	715,000	357,500	5	20.7	4	100.0	2,915,000	307.7	728,750	103.8
Grand Total	299	170	81,616,821	480,099	361	20.7	221	30.0	128,713,988	57.7	582,416	21.3



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	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
Year-to-Date												
Single Family												
Breckenridge	62	47	54,771,484	1,165,351	71	14.5	57	21.3	84,020,750	53.4	1,474,048	26.5
Copper Mountain	2	0	0	0	3	50.0	4	0.0	8,925,000	0.0	2,231,250	0.0
Dillon/Summit Cove	10	12	7,617,800	634,817	14	40.0	4	-66.7	2,782,228	-63.5	695,557	9.6
Frisco	9	2	1,360,500	680,250	5	-44.4	3	50.0	3,472,000	155.2	1,157,333	70.1
Grand County	18	10	2,561,300	256,130	9	-50.0	14	40.0	4,368,800	70.6	312,057	21.8
Keystone	7	4	5,280,000	1,320,000	10	42.9	5	25.0	7,457,500	41.2	1,491,500	13.0
Leadville	9	12	3,001,900	250,158	6	-33.3	6	-50.0	1,643,000	-45.3	273,833	9.5
Park County	67	44	11,189,814	254,314	54	-19.4	51	15.9	15,444,660	38.0	302,836	19.1
Wilderness/Silverthorne	27	12	8,513,400	709,450	27	0.0	12	0.0	12,026,000	41.3	1,002,167	41.3
Other	11	4	630,900	157,725	11	0.0	6	50.0	1,423,500	125.6	237,250	50.4
Total	222	147	94,927,098	645,763	210	-5.4	162	10.2	141,563,438	49.1	873,848	35.3
Townhouse												
Breckenridge	16	16	14,667,500	916,719	19	18.8	13	-18.8	8,558,530	-41.6	658,348	-28.2
Copper Mountain	2	1	1,195,000	1,195,000	2	0.0	4	300.0	3,230,000	170.3	807,500	-32.4
Dillon/Summit Cove	3	7	3,200,000	457,143	3	0.0	4	-42.9	1,885,500	-41.1	471,375	3.1
Frisco	6	6	3,558,750	593,125	6	0.0	6	0.0	3,860,400	8.5	643,400	8.5
Keystone	2	8	4,192,500	524,063	46	2,200.0	8	0.0	6,376,000	52.1	797,000	52.1
Park County	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	7	5	2,087,100	417,420	4	-42.9	10	100.0	5,348,500	156.3	534,850	28.1
Other	1	1	310,000	310,000	1	0.0	0	-100.0	0	-100.0	0	-100.0
Total	37	44	29,210,850	663,883	82	12.7	45	2.3	29,258,930	0.2	650,198	-2.1



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Condo												
Breckenridge	83	57	22,007,130	386,090	93	12.0	56	-1.8	28,949,317	31.5	516,952	33.9
Copper Mountain	33	14	4,475,150	319,654	39	18.2	34	142.9	10,731,000	139.8	315,618	-1.3
Dillon/Summit Cove	27	23	5,486,370	238,538	23	-14.8	20	-13.0	4,103,030	-25.2	205,152	-14.0
Frisco	22	11	4,882,250	443,841	19	-13.6	17	54.5	8,862,000	81.5	521,294	17.5
Keystone	59	33	10,737,800	325,388	73	23.7	46	39.4	16,010,900	49.1	348,063	7.0
Leadville	0	1	120,000	120,000	2	0.0	3	200.0	355,900	196.6	118,633	-1.1
Park County	0	1	80,000	80,000	0	0.0	0	-100.0	0	-100.0	0	-100.0
Wilderness/Silverthorne	31	13	3,734,400	287,262	26	-16.1	24	84.6	7,128,900	90.9	297,038	3.4
Other	1	0	0	0	2	100.0	0	0.0	0	0.0	0	0.0
Total	256	153	51,523,100	336,752	277	10.5	200	30.7	76,141,047	47.8	380,705	13.1
Duplex												
Breckenridge	12	7	5,048,808	721,258	15	25.0	12	71.4	12,880,550	155.1	1,073,379	48.8
Copper Mountain	0	0	0	0	1	0.0	1	0.0	1,925,000	0.0	1,925,000	0.0
Dillon/Summit Cove	4	2	1,076,350	538,175	1	-75.0	0	-100.0	0	-100.0	0	-100.0
Frisco	5	3	2,464,000	821,333	2	-60.0	1	-66.7	603,000	-75.5	603,000	-26.6
Grand County	0	0	0	0	0	0.0	1	0.0	191,000	0.0	191,000	0.0
Keystone	1	1	629,900	629,900	2	100.0	0	-100.0	0	-100.0	0	-100.0
Leadville	2	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	3	0.0	995,000	0.0	331,667	0.0
Wilderness/Silverthorne	4	9	5,216,500	579,611	15	275.0	5	-44.4	3,017,000	-42.2	603,400	4.1
Other	0	0	0	0	0	0.0	1	0.0	635,000	0.0	635,000	0.0
Total	28	22	14,435,558	656,162	36	11.4	24	9.1	20,246,550	40.3	843,606	28.6



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Sf/Mf/Acreage												
Breckenridge	21	9	2,764,000	307,111	32	52.4	21	133.3	10,355,250	274.6	493,107	60.6
Copper Mountain	2	0	0	0	1	-50.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	3	1	125,000	125,000	2	-33.3	2	100.0	411,000	228.8	205,500	64.4
Frisco	2	0	0	0	2	0.0	0	0.0	0	0.0	0	0.0
Grand County	5	3	325,400	108,467	4	-20.0	3	0.0	115,010	-64.7	38,337	-64.7
Keystone	3	1	335,000	335,000	2	-33.3	2	100.0	287,000	-14.3	143,500	-57.2
Leadville	5	4	80,000	20,000	8	60.0	5	25.0	395,000	393.8	79,000	295.0
Park County	72	67	2,026,541	30,247	72	0.0	50	-25.4	1,951,125	-3.7	39,023	29.0
Wilderness/Silverthorne	12	5	1,515,640	303,128	10	-16.7	5	0.0	1,174,000	-22.5	234,800	-22.5
Other	5	0	0	0	3	-40.0	1	0.0	138,000	0.0	138,000	0.0
Total	130	90	7,171,581	79,684	136	10.1	89	-1.1	14,826,385	106.7	166,589	109.1
Farm/Ranch												
Breckenridge	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Grand County	1	0	0	0	2	100.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	2	1	28,000	28,000	0	-100.0	1	0.0	2,600,000	9,185.7	2,600,000	9,185.7
Other	1	0	0	0	3	200.0	0	0.0	0	0.0	0	0.0
Total	4	1	28,000	28,000	5	10.2	1	0.0	2,600,000	9,185.7	2,600,000	9,185.7
Mobile Home												
Breckenridge	7	2	1,287,500	643,750	0	-100.0	1	-50.0	235,000	-81.7	235,000	-63.5
Grand County	0	0	0	0	2	0.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	7	2	1,287,500	643,750	2	9.4	1	-50.0	235,000	-81.7	235,000	-63.5



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Lease												
Breckenridge	1	1	48,000	48,000	2	100.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	1	0	0	0	10	900.0	0	0.0	0	0.0	0	0.0
Frisco	3	0	0	0	3	0.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Park County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Other	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	6	1	48,000	48,000	16	10.7	0	-100.0	0	-100.0	0	-100.0
Sale												
Breckenridge	2	7	4,553,000	650,429	3	50.0	3	-57.1	1,350,000	-70.3	450,000	-30.8
Dillon/Summit Cove	3	2	424,017	212,009	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Frisco	3	1	430,000	430,000	2	-33.3	2	100.0	1,090,000	153.5	545,000	26.7
Grand County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	2	1	375,000	375,000	1	-50.0	1	0.0	275,000	-26.7	275,000	-26.7
Park County	1	1	170,000	170,000	3	200.0	2	100.0	445,000	161.8	222,500	30.9
Wilderness/Silverthorne	1	2	966,000	483,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Other	1	1	340,000	340,000	2	100.0	3	200.0	3,967,500	1,066.9	1,322,500	289.0
Total	14	15	7,258,017	483,868	11	10.1	11	-26.7	7,127,500	-1.8	647,955	33.9
Grand Total	704	475	205,889,704	433,452	775	10.1	533	12.2	291,998,850	41.8	547,840	26.4