

Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

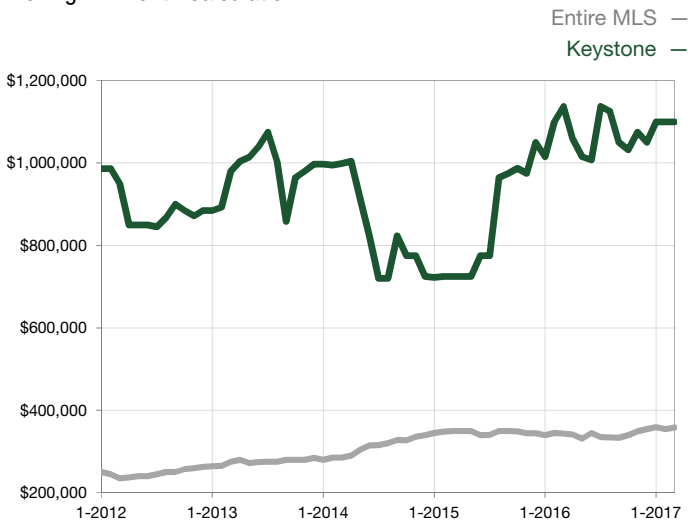
Single Family	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 03-2016	Thru 03-2017	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	5	9	+ 80.0%
Sold Listings	1	2	+ 100.0%	4	5	+ 25.0%
Median Sales Price*	\$1,925,000	\$1,706,250	- 11.4%	\$1,270,000	\$1,187,500	- 6.5%
Average Sales Price*	\$1,925,000	\$1,706,250	- 11.4%	\$1,320,000	\$1,491,500	+ 13.0%
Percent of List Price Received*	96.5%	96.3%	- 0.2%	95.1%	95.8%	+ 0.7%
Days on Market Until Sale	28	646	+ 2207.1%	174	418	+ 140.2%
Inventory of Homes for Sale	24	16	- 33.3%	--	--	--
Months Supply of Inventory	13.1	6.8	- 48.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 03-2016	Thru 03-2017	Percent Change from Previous Year
Key Metrics						
New Listings	28	46	+ 64.3%	60	121	+ 101.7%
Sold Listings	14	27	+ 92.9%	40	54	+ 35.0%
Median Sales Price*	\$312,500	\$346,000	+ 10.7%	\$381,000	\$350,500	- 8.0%
Average Sales Price*	\$334,371	\$398,793	+ 19.3%	\$373,343	\$414,572	+ 11.0%
Percent of List Price Received*	97.6%	97.3%	- 0.3%	97.4%	97.4%	0.0%
Days on Market Until Sale	64	44	- 31.3%	99	53	- 46.5%
Inventory of Homes for Sale	85	85	0.0%	--	--	--
Months Supply of Inventory	3.6	3.6	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

