

Local Market Update for May 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

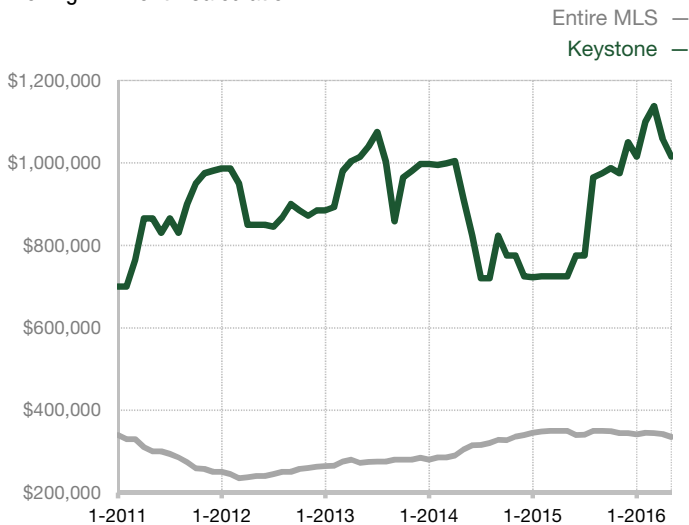
Single Family Key Metrics	May			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 05-2015	Thru 05-2016	Percent Change from Previous Year
New Listings	6	5	- 16.7%	21	18	- 14.3%
Sold Listings	1	0	- 100.0%	8	5	- 37.5%
Median Sales Price*	\$1,237,500	\$0	- 100.0%	\$1,080,000	\$1,015,000	- 6.0%
Average Sales Price*	\$1,237,500	\$0	- 100.0%	\$1,268,438	\$1,216,000	- 4.1%
Percent of List Price Received*	92.0%	0.0%	- 100.0%	89.6%	94.9%	+ 5.9%
Days on Market Until Sale	201	0	- 100.0%	217	198	- 8.8%
Inventory of Homes for Sale	32	27	- 15.6%	--	--	--
Months Supply of Inventory	18.8	14.1	- 25.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	May			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 05-2015	Thru 05-2016	Percent Change from Previous Year
New Listings	28	48	+ 71.4%	136	135	- 0.7%
Sold Listings	20	14	- 30.0%	87	79	- 9.2%
Median Sales Price*	\$301,000	\$327,500	+ 8.8%	\$260,000	\$329,000	+ 26.5%
Average Sales Price*	\$407,590	\$317,679	- 22.1%	\$322,313	\$336,253	+ 4.3%
Percent of List Price Received*	96.5%	96.1%	- 0.4%	96.0%	96.9%	+ 0.9%
Days on Market Until Sale	148	43	- 70.9%	154	86	- 44.2%
Inventory of Homes for Sale	137	74	- 46.0%	--	--	--
Months Supply of Inventory	6.0	3.2	- 46.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

