

# Local Market Update for November 2016

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

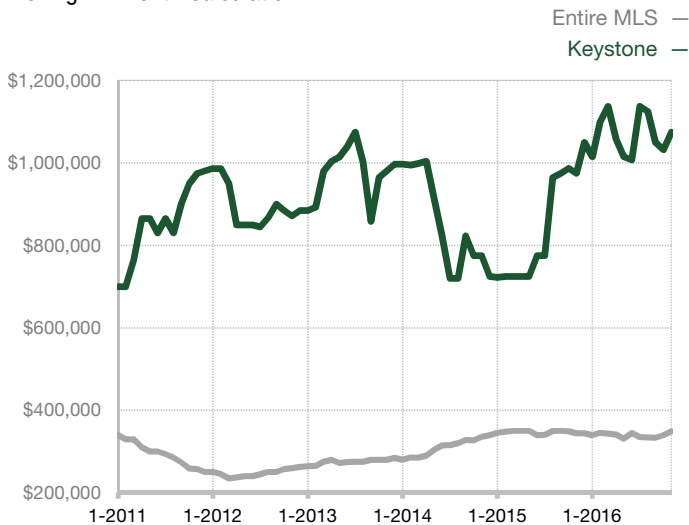
Single Family	November			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 11-2015	Thru 11-2016	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	4	1	- 75.0%	40	39	- 2.5%
Sold Listings	1	5	+ 400.0%	22	24	+ 9.1%
Median Sales Price*	\$950,000	<b>\$1,150,000</b>	+ 21.1%	\$1,050,000	<b>\$1,075,000</b>	+ 2.4%
Average Sales Price*	\$950,000	<b>\$1,207,750</b>	+ 27.1%	\$1,149,455	<b>\$1,245,156</b>	+ 8.3%
Percent of List Price Received*	82.6%	<b>94.4%</b>	+ 14.3%	92.2%	<b>95.2%</b>	+ 3.3%
Days on Market Until Sale	145	<b>178</b>	+ 22.8%	167	<b>158</b>	- 5.4%
Inventory of Homes for Sale	29	<b>17</b>	- 41.4%	--	--	--
Months Supply of Inventory	13.9	<b>7.2</b>	- 48.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 11-2015	Thru 11-2016	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	9	14	+ 55.6%	289	290	+ 0.3%
Sold Listings	21	29	+ 38.1%	268	253	- 5.6%
Median Sales Price*	\$350,000	<b>\$429,000</b>	+ 22.6%	\$300,000	<b>\$340,000</b>	+ 13.3%
Average Sales Price*	\$407,419	<b>\$446,639</b>	+ 9.6%	\$355,298	<b>\$368,007</b>	+ 3.6%
Percent of List Price Received*	97.4%	<b>98.1%</b>	+ 0.7%	96.5%	<b>97.4%</b>	+ 0.9%
Days on Market Until Sale	118	<b>57</b>	- 51.7%	119	<b>68</b>	- 42.9%
Inventory of Homes for Sale	84	<b>35</b>	- 58.3%	--	--	--
Months Supply of Inventory	3.4	<b>1.5</b>	- 55.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

