

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

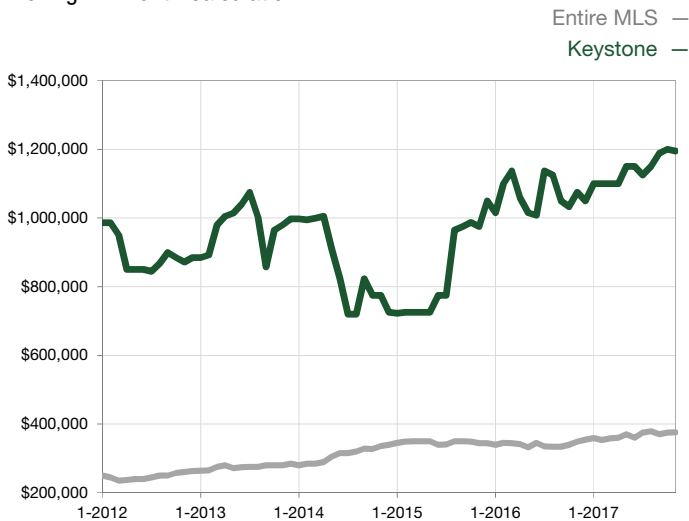
Single Family	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Key Metrics						
New Listings	1	2	+ 100.0%	39	35	- 10.3%
Sold Listings	5	4	- 20.0%	24	21	- 12.5%
Median Sales Price*	\$1,150,000	\$750,000	- 34.8%	\$1,075,000	\$1,200,000	+ 11.6%
Average Sales Price*	\$1,207,750	\$1,108,750	- 8.2%	\$1,245,156	\$1,335,456	+ 7.3%
Percent of List Price Received*	94.4%	95.3%	+ 1.0%	95.2%	93.7%	- 1.6%
Days on Market Until Sale	178	85	- 52.2%	158	164	+ 3.8%
Inventory of Homes for Sale	20	15	- 25.0%	--	--	--
Months Supply of Inventory	8.5	8.2	- 3.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Key Metrics						
New Listings	14	13	- 7.1%	290	334	+ 15.2%
Sold Listings	31	39	+ 25.8%	255	322	+ 26.3%
Median Sales Price*	\$420,000	\$485,000	+ 15.5%	\$340,000	\$420,000	+ 23.5%
Average Sales Price*	\$431,822	\$530,413	+ 22.8%	\$366,795	\$475,863	+ 29.7%
Percent of List Price Received*	98.1%	98.7%	+ 0.6%	97.4%	98.1%	+ 0.7%
Days on Market Until Sale	63	54	- 14.3%	68	49	- 27.9%
Inventory of Homes for Sale	69	30	- 56.5%	--	--	--
Months Supply of Inventory	3.0	1.1	- 63.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

