

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

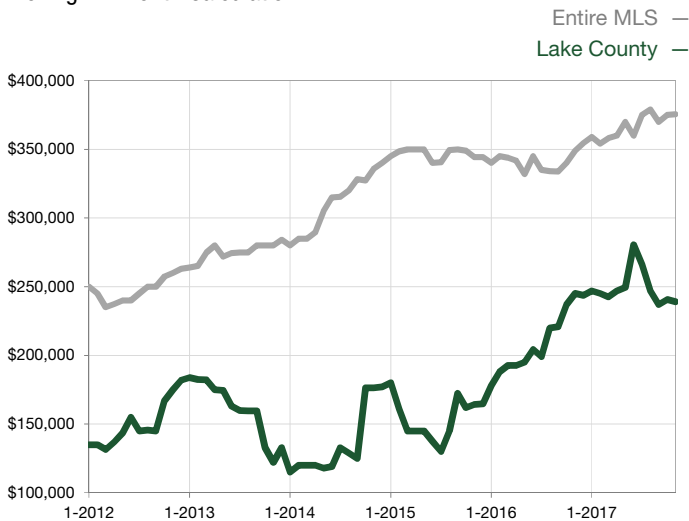
Single Family	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Key Metrics						
New Listings	3	1	- 66.7%	73	65	- 11.0%
Sold Listings	6	5	- 16.7%	64	59	- 7.8%
Median Sales Price*	\$277,500	\$240,000	- 13.5%	\$246,250	\$240,000	- 2.5%
Average Sales Price*	\$252,833	\$229,150	- 9.4%	\$264,324	\$264,687	+ 0.1%
Percent of List Price Received*	101.5%	96.2%	- 5.2%	97.7%	96.5%	- 1.2%
Days on Market Until Sale	39	33	- 15.4%	69	58	- 15.9%
Inventory of Homes for Sale	25	4	- 84.0%	--	--	--
Months Supply of Inventory	4.5	0.8	- 82.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	12	3	- 75.0%
Sold Listings	1	0	- 100.0%	9	4	- 55.6%
Median Sales Price*	\$43,500	\$0	- 100.0%	\$120,000	\$118,950	- 0.9%
Average Sales Price*	\$43,500	\$0	- 100.0%	\$126,667	\$135,475	+ 7.0%
Percent of List Price Received*	92.6%	0.0%	- 100.0%	95.6%	95.8%	+ 0.2%
Days on Market Until Sale	49	0	- 100.0%	39	62	+ 59.0%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

