

# Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

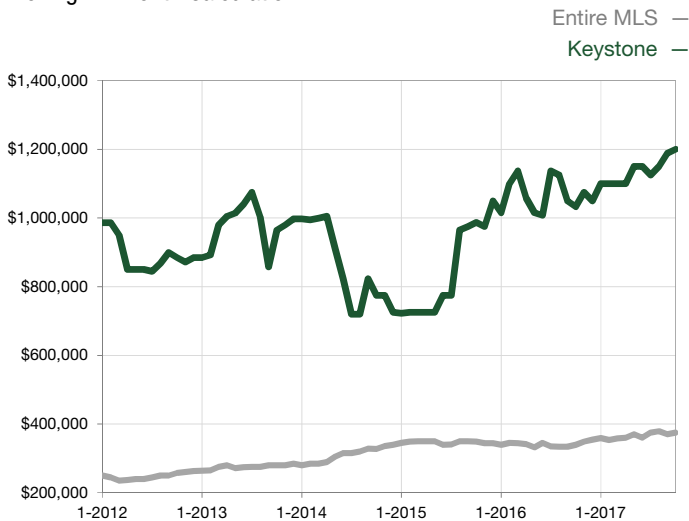
Single Family	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	1	0.0%	38	33	- 13.2%
Sold Listings	3	2	- 33.3%	19	17	- 10.5%
Median Sales Price*	\$925,000	<b>\$1,362,500</b>	+ 47.3%	\$1,050,000	<b>\$1,275,000</b>	+ 21.4%
Average Sales Price*	\$1,383,333	<b>\$1,362,500</b>	- 1.5%	\$1,255,000	<b>\$1,388,799</b>	+ 10.7%
Percent of List Price Received*	96.1%	<b>78.1%</b>	- 18.7%	95.4%	<b>93.3%</b>	- 2.2%
Days on Market Until Sale	173	19	- 89.0%	153	183	+ 19.6%
Inventory of Homes for Sale	30	17	- 43.3%	--	--	--
Months Supply of Inventory	15.0	8.9	- 40.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	25	13	- 48.0%	276	321	+ 16.3%
Sold Listings	30	46	+ 53.3%	224	283	+ 26.3%
Median Sales Price*	\$342,375	<b>\$435,000</b>	+ 27.1%	\$327,000	<b>\$415,000</b>	+ 26.9%
Average Sales Price*	\$370,265	<b>\$469,639</b>	+ 26.8%	\$357,796	<b>\$468,345</b>	+ 30.9%
Percent of List Price Received*	98.3%	<b>98.6%</b>	+ 0.3%	97.3%	<b>98.1%</b>	+ 0.8%
Days on Market Until Sale	38	33	- 13.2%	69	48	- 30.4%
Inventory of Homes for Sale	89	34	- 61.8%	--	--	--
Months Supply of Inventory	4.0	1.2	- 70.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

