

Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

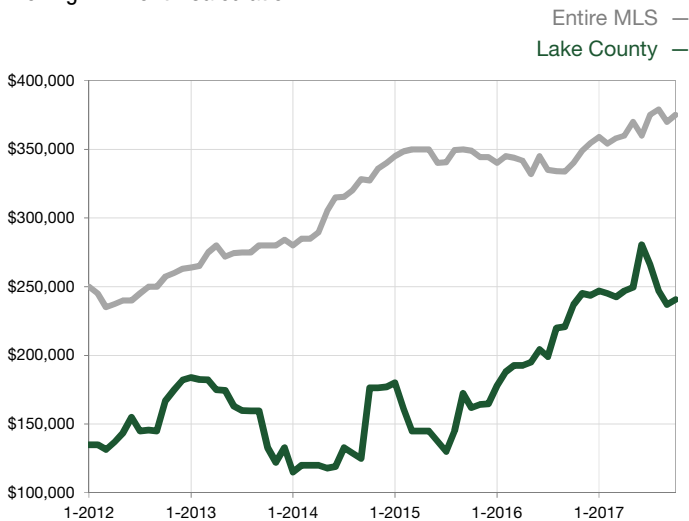
Single Family Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	5	2	- 60.0%	70	64	- 8.6%
Sold Listings	7	8	+ 14.3%	58	54	- 6.9%
Median Sales Price*	\$237,000	\$248,670	+ 4.9%	\$245,000	\$240,670	- 1.8%
Average Sales Price*	\$252,143	\$274,941	+ 9.0%	\$265,512	\$267,977	+ 0.9%
Percent of List Price Received*	98.0%	96.8%	- 1.2%	97.3%	96.5%	- 0.8%
Days on Market Until Sale	30	40	+ 33.3%	72	61	- 15.3%
Inventory of Homes for Sale	31	9	- 71.0%	--	--	--
Months Supply of Inventory	5.4	1.7	- 68.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	October			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
New Listings	0	0	--	11	3	- 72.7%
Sold Listings	2	0	- 100.0%	8	4	- 50.0%
Median Sales Price*	\$213,750	\$0	- 100.0%	\$141,000	\$118,950	- 15.6%
Average Sales Price*	\$213,750	\$0	- 100.0%	\$137,063	\$135,475	- 1.2%
Percent of List Price Received*	100.1%	0.0%	- 100.0%	96.0%	95.8%	- 0.2%
Days on Market Until Sale	39	0	- 100.0%	38	62	+ 63.2%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	1.9	1.0	- 47.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

