

Local Market Update for September 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

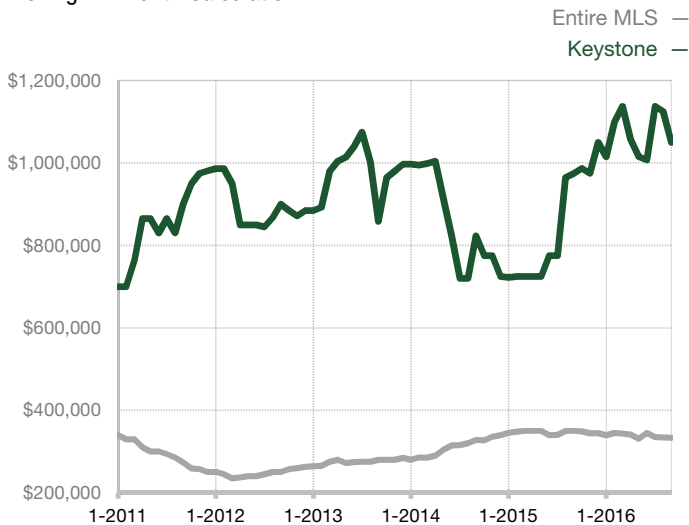
Single Family Key Metrics	September			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
New Listings	1	0	- 100.0%	34	37	+ 8.8%
Sold Listings	3	4	+ 33.3%	19	16	- 15.8%
Median Sales Price*	\$1,100,000	\$1,025,000	- 6.8%	\$1,100,000	\$1,075,000	- 2.3%
Average Sales Price*	\$1,124,667	\$1,018,750	- 9.4%	\$1,151,474	\$1,230,938	+ 6.9%
Percent of List Price Received*	93.4%	97.3%	+ 4.2%	92.5%	95.3%	+ 3.0%
Days on Market Until Sale	54	119	+ 120.4%	173	149	- 13.9%
Inventory of Homes for Sale	30	32	+ 6.7%	--	--	--
Months Supply of Inventory	14.3	16.8	+ 17.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	September			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
New Listings	26	36	+ 38.5%	266	251	- 5.6%
Sold Listings	37	32	- 13.5%	200	193	- 3.5%
Median Sales Price*	\$289,500	\$332,500	+ 14.9%	\$299,500	\$329,000	+ 9.8%
Average Sales Price*	\$374,661	\$374,140	- 0.1%	\$353,905	\$356,499	+ 0.7%
Percent of List Price Received*	96.5%	97.2%	+ 0.7%	96.5%	97.1%	+ 0.6%
Days on Market Until Sale	130	71	- 45.4%	120	74	- 38.3%
Inventory of Homes for Sale	135	42	- 68.9%	--	--	--
Months Supply of Inventory	5.6	1.8	- 67.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

