

# Local Market Update for September 2016

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

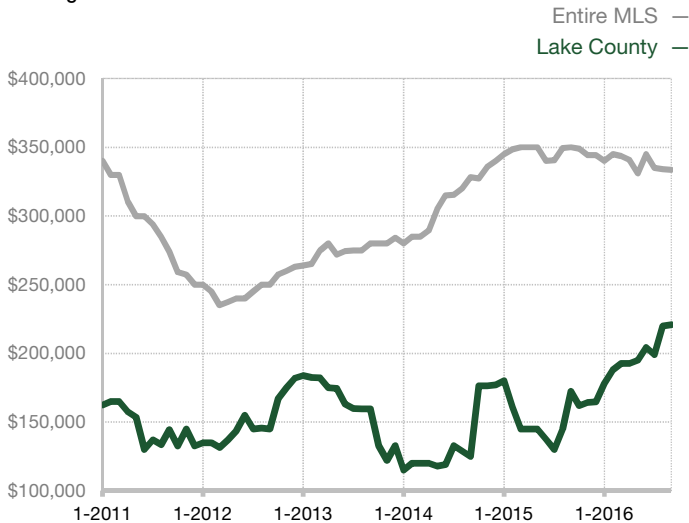
Single Family	September			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	5	8	+ 60.0%	60	65	+ 8.3%
Sold Listings	7	4	- 42.9%	34	51	+ 50.0%
Median Sales Price*	\$235,000	<b>\$305,600</b>	+ 30.0%	\$146,500	<b>\$247,500</b>	+ 68.9%
Average Sales Price*	\$256,300	<b>\$325,050</b>	+ 26.8%	\$194,606	<b>\$267,347</b>	+ 37.4%
Percent of List Price Received*	97.9%	<b>96.5%</b>	- 1.4%	93.4%	<b>97.2%</b>	+ 4.1%
Days on Market Until Sale	22	17	- 22.7%	70	78	+ 11.4%
Inventory of Homes for Sale	44	25	- 43.2%	--	--	--
Months Supply of Inventory	12.0	4.4	- 63.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	1	--	0	11	--
Sold Listings	0	0	--	0	6	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$101,250</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$111,500</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>94.6%</b>	--
Days on Market Until Sale	0	0	--	0	37	--
Inventory of Homes for Sale	2	5	+ 150.0%	--	--	--
Months Supply of Inventory	0.0	3.3	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

