

Local Market Update for September 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

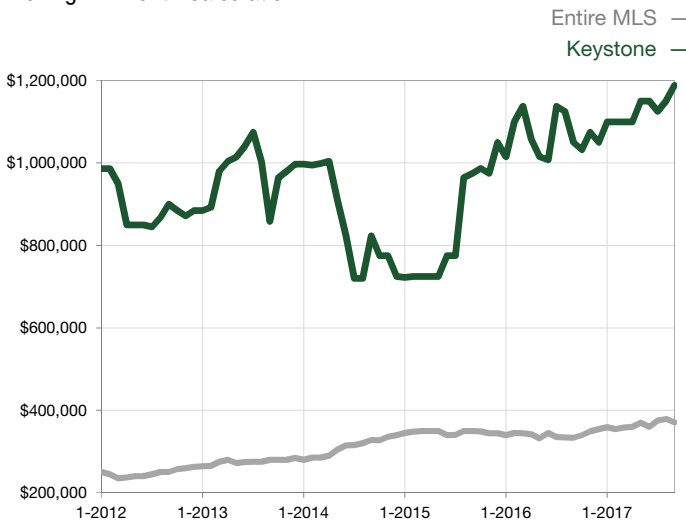
Single Family	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	3	--	37	32	- 13.5%
Sold Listings	4	1	- 75.0%	16	15	- 6.3%
Median Sales Price*	\$1,025,000	\$1,050,000	+ 2.4%	\$1,075,000	\$1,275,000	+ 18.6%
Average Sales Price*	\$1,018,750	\$1,050,000	+ 3.1%	\$1,230,938	\$1,392,305	+ 13.1%
Percent of List Price Received*	97.3%	100.0%	+ 2.8%	95.3%	95.3%	0.0%
Days on Market Until Sale	119	39	- 67.2%	149	207	+ 38.9%
Inventory of Homes for Sale	35	23	- 34.3%	--	--	--
Months Supply of Inventory	18.3	11.5	- 37.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
Key Metrics						
New Listings	36	26	- 27.8%	251	308	+ 22.7%
Sold Listings	32	29	- 9.4%	194	237	+ 22.2%
Median Sales Price*	\$332,500	\$445,000	+ 33.8%	\$327,000	\$412,500	+ 26.1%
Average Sales Price*	\$374,140	\$500,176	+ 33.7%	\$355,868	\$468,094	+ 31.5%
Percent of List Price Received*	97.2%	97.5%	+ 0.3%	97.1%	98.0%	+ 0.9%
Days on Market Until Sale	71	51	- 28.2%	74	51	- 31.1%
Inventory of Homes for Sale	99	46	- 53.5%	--	--	--
Months Supply of Inventory	4.2	1.8	- 57.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

