

Local Market Update for September 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

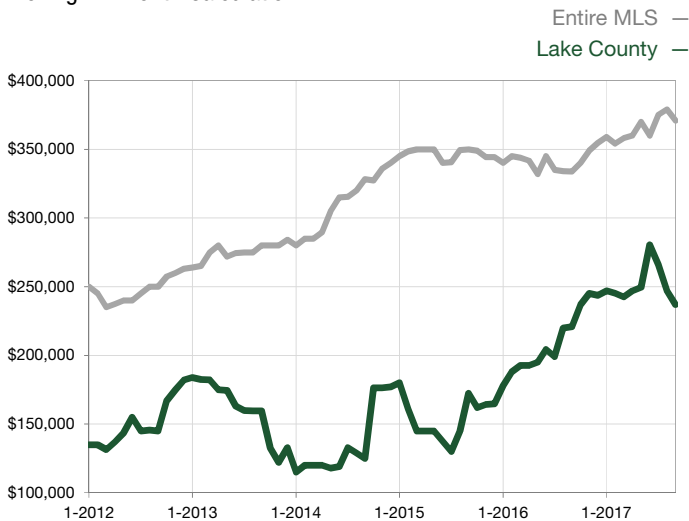
Single Family	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
Key Metrics						
New Listings	8	5	- 37.5%	65	62	- 4.6%
Sold Listings	4	10	+ 150.0%	51	46	- 9.8%
Median Sales Price*	\$305,600	\$227,000	- 25.7%	\$247,500	\$237,000	- 4.2%
Average Sales Price*	\$325,050	\$246,000	- 24.3%	\$267,347	\$266,766	- 0.2%
Percent of List Price Received*	96.5%	97.9%	+ 1.5%	97.2%	96.5%	- 0.7%
Days on Market Until Sale	17	41	+ 141.2%	78	64	- 17.9%
Inventory of Homes for Sale	35	12	- 65.7%	--	--	--
Months Supply of Inventory	6.2	2.3	- 62.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	11	3	- 72.7%
Sold Listings	0	0	--	6	4	- 33.3%
Median Sales Price*	\$0	\$0	--	\$101,250	\$118,950	+ 17.5%
Average Sales Price*	\$0	\$0	--	\$111,500	\$135,475	+ 21.5%
Percent of List Price Received*	0.0%	0.0%	--	94.6%	95.8%	+ 1.3%
Days on Market Until Sale	0	0	--	37	62	+ 67.6%
Inventory of Homes for Sale	6	1	- 83.3%	--	--	--
Months Supply of Inventory	4.0	0.9	- 77.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

