



SEPTEMBER 12TH, 2019
SAR OFFICES

MLS Board Meeting Minutes

1. **Call to Order-** Tom Kozlowski, President, called the meeting to order at 8:35am.
2. **Roll Call and Confirmation of Quorum-** The roll call was taken, and 6 voting members were present for a quorum.
3. **Public Comment:** An MLS participant requested a reduction in their MLS violation fines.
4. **September 2019 Snapshot Review-** The Executive Director reviewed the Snapshot with the Board.
5. **Consent Agenda-** New members, August minutes and membership policy compliance were reviewed. There was a MOTION and SECOND to approve the consent agenda. The motion was APPROVED.
6. **Leadership Reporting**
 - A. **President's Report-** The Board discussed RPAC and some of the issues coming up including state legislation on Short term rentals, Summit IRC building codes and a Treasury recommendation for GSE's to no longer loan on vacation homes. The Board asked for Rep. Julie McCluskie to come to a board meeting in October to discuss State legislation.
 - B. **SAR President's Report-** no report
 - C. **Executive Director Report-** The Executive Director reviewed the August action items. The Assessor has been given the new Assessor's office fees and is pleased with the resolution. Per Bonnie Smith, ReColorado has asked for a REALTOR from SAR to serve on their R & R committee. The MLS would like to decline the offer.
7. **Financials-** The Executive Director reviewed the July and August 2019 financials. There was a Motion and a SECOND to APPROVE the Financials. The motion PASSED.
8. **Old Business:**
 - A. **New Product Update:**

The MLS Director reviewed the current and new products. MLS Touch: SkiMLS is officially retired. Webinars are continuing for education. Listings edit is coming soon. BoxMLS- received communication from Corelogic on the API specifications for contacts syncing.

Voting Director Attendees:

Tom Kozlowski
Kevin Broadrick
Isabel Rawson
Jim Schlegel
Chantal Wener
Frank Hofmeister

MLS Committee Attendees:

Lisa Bova
Eric Degerberg
Andrew Biggin

Not in Attendance:

Spencer Thomas
Tom Coolidge
Mike Krueger

Guests:

Dana Cottrell
Shannon Bosgraaf

Staff:

Kristi Gifford
Sarah Thorsteinson

Minutes taken by:

Sarah Thorsteinson

B. MLS 2020 Strat Plan

The MLS reviewed the 2020 start Plan goals as discussed at the Strat Planning Session in August. There was a Motion and Second to Approve. The Motion Passed.

C. Cloud CMA

The Board discussed a proposal from Cloud CMA for a new member benefit. The proposal is for \$1.00 per member per month with a set up cost of \$1000.00. The Board felt this would be an excellent new member benefit and approved adding to the 2020 budget under the new technology line item. There was a Motion and Second to Approve Cloud CMA as a member benefit pending attorney review of the contracts. The Motion Passed.

D. Prospects CRM

The Board also discussed adding a CRM product as an additional new member benefit for 2020. The product would cost \$2.50 per member with no set up fee. There was a MOTION to move forward with Prospects and contract negotiations pending SAR attorney review. The Motion was Seconded and APPROVED.

E. Centralized Showing System (CSS) Request for Data Access

At the last Board meeting a Managing Broker made a request for their office to use CSS because all of the company offices use it. The issue has become moot because CSS was bought by ShowingTime in the past week and company decided to remain with ShowingTime.

9. New Business

A. 2020 MLS Budget draft review

The MLS took a first look at the 2020 draft budget. The MLS felt that the economy will be strong in 2020 and membership numbers will reflect this number. SAR is looking at increasing the rent from the MLS because the commercial rate in Dillon is much higher. The other big issue is that per IRS rules, a wholly owned subsidiary should give its after tax profits above \$250,000 to the parent company as a dividend. Executive Committee is working with Bivins and Bunyak and Vail Financial Services to determine that number. The Board was comfortable with the current budget figures and will wait to hear from SAR on the rent numbers before giving final approval in October.

B. Assessor's Office Square Footage Process

The Assessor's office is slowly going through the process of redrawing all condominium units in the County. Corelogic has been asked to review their data in both IT and Realist to see why the systems are not reflecting these changes. Due to inconsistent data, Board decided it was time to update the auto pop in listing input to use the Realist data. Also decided to proceed with changing the hyperlink on listings display to direct to Realist data. Integrated Tax is to remain an option until enhancements and data within Realist is consistent with our needs.

C. RETS feed set up fee for transferring Vendors in Trestle

The current Matrix set up is non-transferrable, non-refundable. Board decided that this will not change with new Trestle system.

There was a Motion to adjourn and go into Executive Session at 11:12 AM for the purpose of discussing MLS Participant request.

The meeting adjourned at 11:20 am.