

🏠 **Location:** 352 Lake Dillon Drive  
📅 **Date:** March 12, 2020  
🕒 **Time:** 8:30 am

## MINUTES

### Summit MLS Board of Directors Meeting March 12, 2020

**Board Members Present:** Spencer Thomas, President; Tom Kozlowski, Past President; Jim Schlegel, President-elect; Dana Cottrell, SAR President; Isabel Rawson; Chantal Wener

**Board Members Absent:** Eric Degerberg, Kevin Broadrick


**Committee Members Present:** Lisa Bova, Andrew Biggin

**Staff Present:** Sarah Thorsteinson, Executive Director; Kristi Gifford, MLS Director

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- I. **Call to Order-** Spencer Thomas called the meeting to order at 8:38 am
- II. **Roll Call and Confirmation of Quorum (3)-** The roll call was taken, and 6 voting members were present for a quorum.
- III. **Public Comment Period** – There was no public comment.
- IV. **SAR Snapshot Review** – The Executive Director reviewed the SAR Snapshot for the month with the Board.
- V. **Consent Agenda-** The consent agenda included the following items. There were 2 members who are not in full compliance currently.
  1. February Minutes
  2. New Members
  3. Membership Policy Compliance

There was a MOTION and SECOND TO APPROVE the March Consent Agenda. The MOTION was APPROVED.
- VI. **Financials Review-** The Executive Director reviewed the February 2020 MLS financials with the Board noting that the Board is on track with the income and expenses for the year. The Trademark fee to SAR will be paid in March. There was a MOTION and SECOND to approve the February MLS Financials. The MOTION Passed.
- VII. **Product Demo: Corelogic Realist 2020 and One Home Product-** The Board received a demo of the new Realist product and One Home.



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## VIII. Old Business

**A. Update: New Products Spencer** and Kristi reviewed MLS new product releases and timelines. The CRM is expected to be released April 2<sup>nd</sup>. All Board members agreed to be beta testers for the product. Kristi expects credentials for beta on March 16<sup>th</sup>. Cloud CMA launched March 10<sup>th</sup>. The Board discussed whether to spend \$650 per hour to configure CDOM on the report. Cloud CMA can only do DOM. The Board decided not to spend the money to configure CDOM, but decided to replace the existing DOM value for the CDOM value. The label will read DOM but have CDOM value. Showingtime enhancements launched February 18<sup>th</sup>. There was not a lot of buzz around the launch other than a few brokers asking the difference between their paid version and the MLS upgrades. Realist will be released April 8<sup>th</sup>. Brent will do a class at SAR with training that day. Trestle: The VOW audit of a member will happen in the next three months. Matrix 9 is coming and will be the steppingstone for OneHome. Will be launched somewhere between April and July. One Home will be launched in late August. Integrated Tax: We are trying to get that taken down as soon as possible as the tax data is out of date and causing issues.

### **B. Update: Broadcast System**

The Board discussed the SAR Board vote and new staff proposal for List serve policies. The recommendation includes keeping the real estate list serves and tightening up what is allowed on each of the list serves. Fines will also be implemented as an incentive to stick to the policies. The Board did not have any disagreement with the staff suggestions.


**C. Clear Cooperation 8.0-** Discussions continued regarding the MLS policy that must be implemented May 1<sup>st</sup>. The Board has already decided that the NAR Rule stays as written, Showings are not allowed and no revision to the current Office Exclusive policy. The Board discussed fines for violating the policy. There was a MOTION and SECOND to implement fines of a warning, .5% of the listing price and the suspension and the fines apply to both the Broker and the office. The MOTION Passed.

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## IX. New Business

**A. President's Report-** No update other than new products coming soon.





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- B. SAR President's Report-** The SAR President mentioned the SAR discussion points for February was use and rental of the SAR classroom and board rooms. The President also gave an update on the SAR/staff policy for COVID19 virus.
- C. Executive Director's Report-** The ED reported that that a new MLS Only member is asking for a refund of fees associated with joining SAR. The property he joined the MLS for was sold by the lender of market before he could do anything and does not have a reason to stay in the MLS. The Board said it was a cost of doing business and decided not to refund fees.
- D. Action Items from February Meeting:** There were no action items.
- E. Short Term Rental Field Discussion:** The discussion was moved to the March Meeting due to the late time of the meeting.

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**X. Open Floor Items**

- XI. Adjournment:** The meeting adjourned at 11:15 AM.
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