



Summit Association of REALTORS®

Board of Directors Meeting

Agenda

Thursday, October 18, 2018

As the leading advocate of our unique local real estate industry, SAR provides its REALTOR® members with the education and technology that enables them to conduct business competently and professionally. SAR promotes and enforces ethical standards, encourages real property ownership and improves the quality of life in our community.

GENERAL MEETING

1. **Call to Order (8:30)** President
2. **Roll Call & Confirmation of Quorum- (6) (8:35)** Executive Director
3. **Public Comment Period**
4. **Consent Agenda (8:37)** President
 - September 2018 Minutes
 - Committee Reports
 - New Members
 - Membership Policy Compliance
5. **SAR Snapshot Review (8:43)** Executive Director
6. **September Financials (8:48)** Executive Director & CPA

BUSINESS MEETING

8. **Old Business** President
 - A. **Stratego Health Insurance Update (9:05)**
Update on membership participation of Health Insurance Program
 - B. **2019 SAR Budget (9:10)**
Discussion and review of updated budget
 - C. **2019 Strategic Plan (9:30)**
Discussion and review of draft 2019 Strategic Plan
 - D. **President's Report (9:50)**
 - C. **Executive Director Report (9:55)**
 - E. **Action Items from August Meeting (10:00)**
 - E. **Summit MLS Report (10:05)**

9. **New Business**
10. **Review of Action Items for November Board Meeting (10:10)** President
11. **Concluding Remarks and Requests for New Business for November Meeting**
12. **Adjournment**

UPCOMING EVENTS

October 23: Annual Commission Update 9 am-1 pm @ SAR

New Member MLS Training 1:30-5pm @SAR

October 26: Electronic Voting begins for SAR Elections

October 30th: Summit Area Contracts 9am-1pm @ SAR

November 1-5th NAR Fall Conference Boston (Jason, Kathy, Tom C, Kevin, Sarah)

November 6th: SAR Annual Breakfast and Elections 8:30 am-10am @ Ten Mile Musical Hall,

November 7th: Agents in Motion with Jeremiah Manero 9-12 @ SAR

Social Media Ethics Smackdown 1:00-4:00 @SAR

November 8th: MLS Board Meeting

November 14th: Summit Area Finance @ SAR

November 15th: SAR Board Meeting

Coming up! December 13th: Pizza & Politics on all of the new Short Term Rental Regulations

Frisco