



352 Lake Dillon Dr
PO BOX 2397
Dillon, CO 80435
summitrealtors.org

SAR Board of Directors Meeting Agenda November 19, 2020 8:30-10:00 AM

As the leading advocate of our unique local real estate industry, SAR provides its REALTOR® members with the education and technology that enables them to conduct business competently and professionally. SAR promotes and enforces ethical standards, encourages real property ownership and improves the quality of life in our community.

I. Call to Order Dana Cottrell, President

II. Roll Call and Confirmation of Quorum (6) Dana Cottrell

III. Public Comment Period

IV. SAR Snapshot Review Dana Cottrell

V. Consent Agenda Dana Cottrell

1. September Minutes
2. Committee Reports
3. New Members
4. Membership Policy Compliance

VI. Financials Review

October SAR and MLS Financials Review (8:40) Sarah Thorsteinson & Lindsay Gremmar, CPA

DEMO: NoteRouter Email Product (9:00-9:15) Nick Gough, CEO, NoteRouter

The Board will receive a demo of an email product called note router that will help streamline SAR's emails to the membership, while increasing open rates and member engagement.

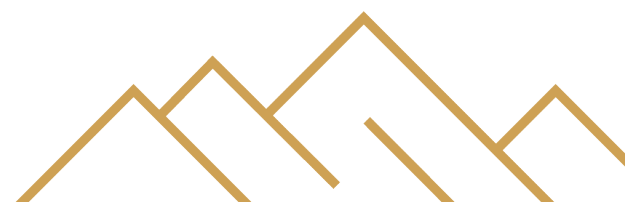
VII. Old Business Dana Cottrell

A. 2021 Budget final review

The Board will review updates in the SAR Budget and the MLS Budget. The Board may approve the budget at this time.

VIII. New Business Dana Cottrell

A. President's Report Dana Cottrell





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B. MLS President's Report

Spencer Thomas

C. Executive Director Report

Sarah Thorsteinson

D. Operating Framework Updates: Committee/Award Descriptions

Sarah Thorsteinson

The Board will consider new committee descriptions for the Operating Framework for: Government Affairs, Marketing, and changing the ROTY and AOTY Committees to an Awards Committee. The committee will also discuss Award criteria for a proposed Good Neighbor Award, and the Distinguished Achievement Award.

E. Action Items from October Meeting

Dana Cottrell

IX. Director Talking Points for November

Dana Cottrell

The Board will choose talking points to discuss with members during the next Month.

X. Adjournment

