



Summit Association of REALTORS®

Board of Directors Meeting Agenda

SAR Offices

February 23, 2017

GENERAL REPORTING -8:30 am

1. Call to Order – Kathy Christina, President
2. Quorum Present -6 needed for quorum
3. Approval of Minutes- Kathy Christina, President
4. Consent Agenda-

New Applications February 2017

Name	Membership	Office	Location
Steve Fisher	Primary	Keller Williams Top of The Rockies	Frisco, CO
Michael Healy	Primary	Colorado Real Estate Company - Jason Smith	Dillon, CO
Dina Gramh Sanchez	Primary	Keller Williams Top of The Rockies	Frisco, CO
Don Reynolds	Affiliate	Peoples Home Equity Mortgage	Breckenridge, CO
Bob Kieber	Affiliate	The Bank Of England	Breckenridge, CO
Anne Matchett	Affiliate	Liberty Home Equity Solutions	Littleton, CO
Larry Nelson	Primary	RE/MAX Properties of the Summit	Breckenridge, CO
Tucker Zimmerman	Primary	Coldwell Banker Mountain Properties	Breckenridge, CO
Derrick Packer	Affiliate	Interiors By Design (IBD Design Studio)	Breckenridge, CO

Drops - January and February 2017

Name	Membership	Office	Location
James Paris	Affiliate	Colorado Federal Savings Bank	Greenwood Village, CO
Jennifer Franklin	Affiliate	Vacasa	Keystone, CO
Jess Hoover	Affiliate	High Country Concervation	Dillon, CO
Tom Fellner	Affiliate	Imagine That Creative	Frisco, CO
Mike McGoff	Affiliate	SkyRun	Breckenridge, CO
Terry James	Affiliate	High Rock Handyman	Silverthorne, CO
Laura McInnes	Affiliate	McInnes Staging/ Home Furnish	Breckenridge, CO
Chris Treharne	MLS Only	Gateway Advisors, LLC	Longmont CO
Marie Freyta	MLS Only	Realty InSync	Denver, CO
Brian Novak	MLS Only	Realty InSync	Denver, CO
Arnold, Charles	MLS Only	Charles Arnold Commercial Real Estate	Denver, CO
Madsen, Mike	MLS Only	Rockies Real Estate Network	Breckenridge, CO
Bailey Jefferson	NML	Liv Sotheby's	Breckenridge, CO
Lois Sailors	Primary	Lois Marie Sailors	Silverthorne, CO
Courtney Taft	Primary	Slifer Smith and Frampton	Breckenridge, CO
Sam Taylor	Primary	The Real Estate Group	Dillon, CO
Neil Tocci	Primary	Liv Sotheby's	Breckenridge, CO
Darcy Lystlund	Primary	Breckenridge @ Home Real Estate	Breckenridge, CO
Terry Cannon	Primary	Coldwell Banker Rounds and Porter	Breckenridge, CO
Randy Fowler	Primary	Bristlecone Realty Group	Alma, CO
Paul Clift	Primary	Cornerstone Real Estate	Keystone, CO
Gendron, Dan	Primary	Liv Sotheby's	Breckenridge, CO
Jacquart, Kacie	Primary	Rocky Mountain Real Estate Co.	Frisco, CO
Evans, Pamela	Primary	Legendary Realty	Breckenridge, CO
Simens, Denise	Primary	Century 21	Frisco, CO
Karen Frisone	Secondary	KO Real Estate	Westminster, CO

5. Membership Count-

January											
	Current	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Full Member	537	524		488	488	514	544	604	659	666	628
Secondary Member	43	40		42	39	37	39	42	53	56	50
Non Member Licensees	10	2		8	3	3	4	3	17	17	24
Affiliate Member	76	67		62	48	55	60	54	61	63	67
MLS Only	45	39		51	48	90	84	91	88	120	109
Totals	711	672		651	626	699	731	794	878	922	878
Unlicensed Admin	134										
Total SAR/MLS	845										
Inactivations December 16	13										

6. **Next Board Meeting:** March 22nd, 2017 (Strategic Planning Day)
7. **Member Comment Period:**
8. **Announcements:**
 - March 1st: CREC Update with Beth Ann Mott
 - March 7th: Summit Area Contracts (CE) with Felice Huntley
 - March 9th: SAR Board Meeting
 - March 16-20th: AE Institute, Denver
 - March 21st: RSPS Designation with Holly Mabery
 - March 22nd: SAR BOD Strategic Planning Session with Holly Mabery
 - March 23rd: Ethical Jeopardy with Holly Mabery
 - March 29th: New Member MLS Training
 - April 4th: SAR Membership Meeting; Chris Ulrich, Body Language Expert

REPORTING TO BOD AND GENERAL MEMBERSHIP

10. **Financials Report**– Lindsay Gremmer, CPA
11. **Edward Jones Account Update**- Mark Nunn
12. **CEO Report**- Sarah Thorsteinson
14. **Education Update**-Kristin Walter

BUSINESS MEETING

15. **Unfinished Business**
16. **Adjournment**