

🏠 **Location:** ZOOM
📅 **Date:** April 17, 2020
🕒 **Time:** 8:30 am

MINUTES

Summit Association of REALTORS Board of Directors Meeting April 17, 2020

Board Members Present: Dana Cottrell, President; Courtney Peroutka, President-elect; Tom Coolidge, Past President; Spencer Thomas, MLS President; John Angelico, Lisa Bova, Jack Carpenter, Dishon Lutz, Steve Fisher, Jeni Friedrich, Dave Greenberg

Board Members Absent:

Staff Present: Sarah Thorsteinson, Executive Director


Guests Present: Lindsay Gremmer, CPA;

- I. **Call to Order-** Dana Cottrell called the meeting to order at 8:30 am
 - II. **Roll Call and Confirmation of Quorum (6)-** The roll call was taken and 11 voting members were present for a quorum.
 - III. **Public Comment Period-** There was no public comment.
 - IV. **SAR Snapshot Review** – The Executive Director reviewed the SAR Snapshot for the month with the Board.
 - V. **Consent Agenda-** The consent agenda included the following items.
 1. March Minutes
 2. New Members
 3. Membership Policy Compliance

There was a MOTION and SECOND TO APPROVE the April Consent Agenda. The MOTION was APPROVED.
 - VI. **Financials Review-** The Executive Director and CPA reviewed the March Financials. SAR and MLS continue to be in a good position financially. There was a MOTION and SECOND TO APPROVE the April SAR and MLS Financials. The MOTION was APPROVED.
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VII. Old Business

- A. **COVID Update-** The president reviewed the updated State Public order and discussed the new requirements. Showings are now allowed. Brokers must keep a log of people going in and out

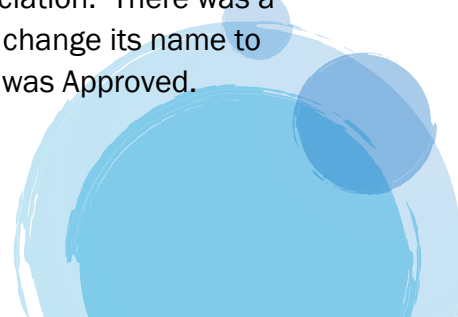


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of property and clean properties in between showings. Open houses and not allowed. Real estate offices can open at 50% and post a form on how social distancing will be managed in the office.

- B. Listserv Update:** The new listserve has been released. There were a number of questions regarding how the listserve would work in certain circumstances. The board reviewed those and agreed that the Open House listserve will stay down until Open Houses are allowed.
 - C. Logo Design:** The Board reviewed the logo design proposals by the Marketing Committee and chose option #6 for its simplicity.
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VIII. New Business

- A. SAR President's Report-** The President discussed her work on the County Covid Taskforce and how it impacts the Association and brokers. She will host a DR and managing broker zoom forum on April 30th to discuss implementation of the County requirements for reopening offices.
 - B. MLS President's Report-** The MLS President gave an update on the Prospects Launch and wanted to know if anyone is getting questions on the launch. CMA launched March 10 and we have had very few questions. Realist is set to launch May 6th. The MLS Board finalized the Clear Cooperation 8.0 Coming Soon policy at the Board meeting last week. Fine policy will be warning/.25 of listing price/suspension of membership. The MLS Board also voted to adopt the mandatory NAR MLS rule changes.
 - C. Executive Directors Report-** The Executive Director noted that several brokers have reached out to request that SAR engage with the Towns and County to request that real estate offices be eligible for the Towns and County small business grant programs. The Board directed the Executive Director to draft a letter to each of the towns request inclusion in the grant program.
 - D. SAR Name Change-** The Marketing Committee proposed that SAR change its name to increase visibility on the logo and to put the focus on our members, not the association. There was a MOTION to Approve and Second that Summit Association of REALTORS change its name to Summit REALTORS and send it to the members for a vote." The Motion was Approved.
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E. SAR Member Temporary Suspension of member dues and fees

The Board discussed a policy to assist members during the COVID pandemic. The Board agreed to send it to the Executive Committee for further discussion and back to the MLS Board. The Board also discussed a general policy on reactivation after a member terminates their membership and wants to rejoin. Further research will be done and reported to the Board at the May meeting.

IX. Director Talking Points For May

- COVID policies
- Vote on SAR name change and logo.

X. Adjournment. The meeting adjourned at 9:50 am.

Additional SAR Board votes via email:

1. **Approval of Letter to Towns and County Manager requesting REALTOR eligibility for the Town and County Small Business grant programs. 4/21/20**
2. **Approval of Request to Summit County for real estate policies in the local public health order. 4/21/20**
3. **Approval of Request for member to receive a refund in annual dues for a drop in membership due to health. 5/1/20**
4. **Approval of the purchase of disposable masks for members as a free member benefit up to \$2600. 5/4/20**
5. **Approval of new logo design and colors. 5/14/20**
6. **SAR Name Change and draft documents for ballot initiative 4/24/20**