



JANUARY 15, 2020  
SAR OFFICES

## SAR Board Meeting Minutes

1. **Call to Order-** Dana Cottrell, President, called the meeting to order at 8:31 am.
2. **Roll Call and Confirmation of Quorum-** The roll call was taken and 9 voting members were present for a quorum.
3. **Public Comment:** There was no public comment.
4. **Consent Agenda-** The Executive Director reviewed the January Association snapshot and new members. There was a MOTION and SECOND to approve the consent agenda, including new members and December minutes. The motion was APPROVED.
5. **Financials-** There were no financials presented due to finalizing the 2019 year end financials. Those will be presented at the February Board meeting.
6. **Old Business:**
  - A. **Bylaw Vote: Provisional Membership**

The Executive Director announced the official ballot results on changes to the bylaws that would allow for provisional membership within a couple of days of a new REALTOR application. The vote was 76 in favor (81%) and 18 (19%) opposed. The Revision to the bylaws were approved.
7. **New Business**
  - A. **President's Report**

Dana is excited for her year ahead as President of the Board. We had a number of issues we dealt with in December with respect to the suspicious buyer. Forewarn is in place. The feedback from members has been very good so far.
  - B. **Executive Director Report**

SAR met its RPAC goal in 2019. The Board would like to get on that sooner this year. The Marketing Committee is hard at work. Steve Fisher gave an update on the new logo design process. He also indicated that the committee is working on a new marketing campaign for 2020 that they hope to have completed by mid-February to get the campaign going by March 1<sup>st</sup> at the latest. Fred Ebert should be providing the building valuation shortly. It will be sent out as soon as it arrives.
  - C. **MLS President's Report**

Prospects and Cloud CMA will be released sometime in March or April. Showing time will be released in March.
  - D. **REALTOR Safety Precautions**

### Attendees:

Dana Cottrell  
Lisa Bova  
Courtney Peroutka  
Jack Carpenter  
Dave Greenberg  
John Angelico  
Dishon Lutz  
Steve Fisher  
Spencer Thomas

### Not in Attendance:

Tom Coolidge  
John Angelico  
Jeni Friedrich

### Guests:

Jonathan Enns  
Butch Elich

### Staff in Attendance:

Sarah Thorsteinson

### Minutes taken by:

Sarah Thorsteinson

The Board reviewed all actions taken in December to address the suspicious buyer. The board agreed the appropriate actions were taken to notify the members in a timely manner. The Board also discussed whether to instate a policy that would outline steps to be taken if it happens again. The Board decided that the best route would be that each time there is a suspicious buyer notification from a member, that an email should be sent to the members with REALTOR safety precaution information such as what Nikki sent out in December.

**E. Summit County Use of Eminent Domain for Senior Housing on Fiester Preserve.**

The Government Affairs Committee recommended that SAR take a position of opposition to the County removing a conservation easement on land owned by the Summit County to develop Senior Housing. The Board discussed the proposal and discussed that for SAR, the concern is not with what development goes on the property, it is that a conservation easement that was intended to be there forever, has been removed. There was a MOTION and a SECOND to Oppose the County's efforts to remove the Conservation Easement. The Motion Passed. Staff was directed to draft a letter for Board approval and get it out to the Commissioners, Summit Daily Letter to the Editor, and to the SAR membership.

**8. Board member talking points for January.**

The two talking points for Board members to discuss with brokers in their area for January are:

1. Promotion of the new Forewarn App
2. Mention of SAR's position on the Fiester Preserve.

**9. Adjournment. The meeting adjourned at 10:30 AM.**