



352 Lake Dillon Dr
PO BOX 2397
Dillon, CO 80435
summitrealtors.org

SAR Board of Directors Meeting MINUTES May 21, 2020

As the leading advocate of our unique local real estate industry, SAR provides its REALTOR® members with the education and technology that enables them to conduct business competently and professionally. SAR promotes and enforces ethical standards, encourages real property ownership and improves the quality of life in our community.

- I. Call to Order**-the meeting was called to order via ZOOM by the SAR President at 8:35 am
- II. Roll Call and Confirmation of Quorum (6)**- The Executive Director took roll call. All 11 Board members were present.
- III. Public Comment Period**- There was no public comment
- IV. SAR Snapshot Review**- The Executive Director reviewed the May Snapshot of the association.
- V. Consent Agenda**-The Consent Agenda was reviewed. There was a MOTION and SECOND to APPROVE the Consent Agenda. The Motion PASSED.
 1. April Minutes
 2. Committee Reports
 3. New Members
 4. Membership Policy Compliance

VI. Financials Review

Sarah Thorsteinson


The April 2020 SAR and MLS financials were reviewed by the Executive Director, noting the association and MLS are doing well financially despite the pandemic. There was a MOTION and SECOND to APPROVE the April SAR and MLS Financials. The MOTION PASSED.

VII. Old Business

Dana Cottrell

A. Annual Dues Reactivation Policy

The Board discussed how much time a member has after they drop their membership to rejoin SAR without before they will be required to reapply and pay application fees.





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After discussion, the Board agreed that a REALTOR can rejoin SAR after being gone up to 6 months. They will not need to pay application fees, but will need to pay any past due fees and pay all MLS fees during the months gone (per MLS Policy) in order to rejoin. There was a MOTION and SECOND to APPROVE allowing terminated members to rejoin SAR and MLS within 6 months without having to pay the application fees. The MOTION was APPROVED.

B. Masks for members

The Executive Director updated the Board on the free masks member benefit noting that 3000 masks were taken as soon as they arrived. Other Boards are selling Personal Protection Equipment (PPE) for members such as masks, hand sanitizer, and booties. The Board agreed that it would be good to offer a variety of products for sale for members to pick up at SAR curbside. There was a MOTION and SECOND to approve spending \$3000 on PPE and marking it up 50% with proceeds being distributed by the Community Giving Committee. The motion PASSED.

VIII. New Business

Dana Cottrell

C. President's Report – The President reviewed all of the work and votes of the Board of Directors during the last month and thanked them for their extra work and productivity. The NAR virtual legislative meetings were excellent. The President particularly noted the Presentation by Lawrence Yun, NAR Chief Economist and also the Brian Buffini session.

D. MLS President's Report- The MLS President reviewed actions taken by the MLS Board at last week's meeting. The Board approved a three-month waiver of MLS fees for brokers facing economic hardship under COVID. The MLS Board has been dealing with a member requesting a Virtual Office Website (VOW) and the mandatory audit required by the MLS. The Audit was completed by Matt Cohen of Clarity. There was some discussion of people putting "In Search Of's" on real estate info list serve and whether that is allowed on the list serve given the new clear cooperation policy.

E. Executive Director's Report

Sarah Thorsteinson

The Executive Director gave an update on the new listserve policy, noting there are multiple violations regularly and it's creating a lot of work for her, which was not the

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intent of the listserve. This is a strong member benefit but is very difficult to manage and police. The Board directed staff to research other options and costs that could be budgeted for 2021.

She also presented to the Board language updates in the Operating Framework including the name change, language that would make the OF apply to the MLS where applicable, and included language to allow the Board flexibility to make decisions based on the economic environment. There was a MOTION and SECOND TO APPROVE the changes to the Operating Framework. The MOTION PASSED.

F. Action Items from April Meeting

Sarah Thorsteinson

1. Bylaw vote to Members on Name Change
2. Approval of logo Design # 6
3. Changes to Listserve based on member questions.

G. Mountain District Emergency Fund The Community Giving Chair presented the CAR Mountain District proposal for an emergency fund that has long been considered for the Mountain Boards to access if there is wildfire, flooding, or other emergency. There was a MOTION and SECOND to APPROVE SAR participating in the Mountain District Emergency Fund with an annual donation of \$1100. The MOTION PASSED.

H. REALTOR® Safe Showing Pledge

The Board discussed whether to implement a REALTOR® Safe Showing Pledge, similar to the Vail Boards program. This program would encourage realtors to commit to all of the mandatory cleaning and health requirement for showings under the State Public Order. The Board also discussed promoting the safe showing pledge on the radio spots that SAR hopes to run, promoting safe showings to the public. There was a MOTION and SECOND TO APPROVE creating and promoting a SAR Safe Showing Pledge.

IX. Director Talking Points for June

Dana Cottrell

The Board agreed that the REALTOR SAFE SHOWING Pledge will be the primary talking point for the month of June.

X. Adjournment at 10:37 am.





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