



FEBRUARY 5, 2018
SAR OFFICES

SAR Board Meeting Minutes

1. **Call to Order-** Jason Smith, President called the meeting to order at 8:38am.
2. **Quorum is Present**
3. **Approval of Minutes** – A MOTION was made, seconded and approved to approve the October 2017 and December 2017 Minutes as written. There was no meeting in January 2018.
4. **SAR Snapshot Review**
5. **Next Board Meeting:** March 15, 2018
6. **Announcements:**
 - a. **SAR Town and County Manager Forum: 8:00 AM, Frisco Senior Center**
 - b. **MLS Board Meeting: February 8, 2018, 8:30 AM**
 - c. **CAR REALTOR® Day at the Capital and Economic Forum: February 7 & 8, 2018, Denver**
 - d. **Summit Area Contracts, February 27, 2018, 9:00 AM, SAR**
 - e. **Summit Area Finance, February 27, 2018, 1:00 PM**
7. **Public Comment:**
 - a. A REALTOR® Ski Day Event was proposed, sponsored by Grand Colorado and SAR. SAR would need to provide staff to help check in for the event and provide a welcome. There was a MOTION made, seconded, and approved to co-host this event on February 28th, 2018
8. **Guest:** NA
9. **President's Report-** Jason Smith
 - a. There is continued work with affiliates, as well as a survey that the Affiliate Committee is working on.
10. **CEO Report** – Sarah Thorsteinson
 - a. The CEO is finishing up a binder with all MLS and SAR contracts for the BOD.
 - b. CEO Monthly Report reviewed, per operating framework.
 - c. CEO provided an update on contract negotiations with Rapattoni and MMSI.
11. **MLS Update-** Kevin Broadrick, President, Summit MLS, Inc.
 - a. There will be a change to software system Rapattoni in the next few months that will give our members updated technology and dashboard interface.
 - b. There are rule changes with NAR that are in review with legal.
 - c. There is a vender that is requesting that no individual RETS Feeds be allowed, only full MLS. There is continued review on this, the goal is to still allow brokers to choose what they would like to do with their listings.
12. **Education Update** – Kristin Walter, Chair

Attendees:

Jason Smith
Tom Coolidge
Kathy Christina
Kevin Broadrick
Stacy Shelden
Betty Stielow
Kristin Walter
Jackie McPheeters
Dave Greenbeg
John Angelico
Dana Cottrell
Betty Stielow
Maggie Dew

Not in Attendance:

Guests:

Lindsay Gremmar (phone)

Staff in Attendance:

Sarah Thorsteinson
Mikel Traweek

Minutes taken by:

Nikki Edson

- a. The first Summit Area Welcome Course was offered, with good success.
 - b. Summit Area Finance Course is February 27th, a preview is offered to BOD Members on the 23rd.
13. **Affiliate Report-** Maggie Dew, Chair
 - a. There is continued work on a survey for affiliates to evaluate sponsorships. The next meeting they will also discuss the Affiliate Trade Show.
14. **Event Committee Report-** NA
15. **Policy Committee Report-** Stacy Shelden, Chair
 - a. Committee meet twice in January.
 - b. Items that need to be completed are: Bylaw's, MLS Rules and Regulations, Articles on Incorporation, and continue to insure policies link to the operating framework.
16. **Realtor Cares Report-** Jackie McPheeters, Chair
 - a. The committee is working on a plan for the year. Four awards were given out so far in 2018, but with the remaining balance from 2017.
 - b. It was decided that the recipients shall remain anonymous to the community.
 - c. There was a directive to work on advertising of this benefit.
17. **2017 Year End Financials/ Accounting Review:** Lindsay Grammer, CPA
 - a. Annual Dues budget was exceeded for 2017
 - b. Association expenses accounted for 92.81% of the budget for the year.
 - c. There were only a few categories that were over budget for 2017, some being more due to higher than budgeted for New Membership.
 - d. There was a directive to provide a worse case scenario if membership were to drop.
18. **Old Business**
 - A. **Review of RFP's for Office Furniture**

The BOD reviewed two Affiliate Quotes for Office Furniture. A MOTION was made, seconded, and approved to select Mountain Comfort as the Affiliate awarded the job, and to include a hard stop date for items to be delivered. A further discussion is to be brought in front of the Building Committee to discuss prior to the next BOD Meeting.
 - B. **Review of updated Summit Foundation Donor Advice Fund Agreement**

There was a request to review the language concerning Religious Donations included in the document.
19. **New Business**
 - A. **BoardPaq Board Management Software Demo**

There was a directive to look into other Software options that might have a SSO option by next BOD Meeting.
20. **Adjournment from General Meeting at 12:32 PM.**