



SEPTEMBER 20, 2018
SAR OFFICES

SAR Board Meeting Minutes

- 1. Call to Order-** Jason Smith, President called the meeting to order at 8:30am.
- 2. Roll Call and Confirmation of Quorum-** The roll call was taken and 8 voting members were present for a quorum.
- 3. Public Comment:** There was no public comment.
- 4. Approval of Minutes –** A MOTION was made, seconded and approved to approve the July 2018 minutes as written.
- 5. Consent Agenda-** The Executive Director reviewed the Association snapshot and new members. There was a MOTION and SECOND to approve the September new Members and Committee Reports. The motion was APPROVED.
- 6. September Financials:** The Executive Director and CPA reviewed the September Financials, noting that the Association and MLS are on track for the year and expect to end the year with a new profit for both SAR and MLS. There was a MOTION and second to approve the September Financials. The Motion PASSED.

Old Business:

A. Health Insurance Proposals for SAR Members

Update: There have been 150 people who signed up for the program so far to get premium quotes. Applicants will be notified at the end of October what the rates will be. The enrollment period will be in November. Customer service has been very good with the company and members are happy with the response rate.

B. 2019 SAR Budget

The Board reviewed the The Board will review the budget again at the October 18th Board meeting.

C. 2019 Strategic Plan

D. President's Report-Jason Smith

No report.

C. Executive Director Report – Sarah Thorsteinson

The Executive Director reviewed the Board Action Items from the previous meeting.

E. Review of August Action Items- Sarah Thorsteinson

The Executive Director updated the board on Pizza & Politics on short term rentals, the fact that SAR is close to submission of the NAR Core Standards Compliance form,

Attendees:

Jason Smith
Jackie McPheeters

Tom Coolidge
Kevin Broadrick
Kristin Walter
John Angelico
Dana Cottrell
Maggie Dew
Betty Stielow

Kathy Christina

Not in Attendance:

Stacy Shelden

Dave Greenberg

Guests:

Lindsay Gremmer , CPA (phone)
Jack Carpenter

Staff in Attendance:

Sarah Thorsteinson

Minutes taken by:

Sarah Thorsteinson

and the election process. The ED and Membership Director met with the President-elect in Park County to review location options to hold a class and a Town and County Manager Forum in Park County next year. Efforts will be made to invite brokers from Chaffee County and brokers in Park County who are not members of SAR. She also reviewed the action items from September, which were all completed.

F. MLS Report- Kevin Broadrick

The MLS President discussed the MLS Board's creation of a home inspector task force to review options for fingerprinting and background checks for home inspectors. Frank Hofmeister will serve as the taskforce chair. There will be an effort to get a home inspector and members from the SAR Board on the taskforce.

7. New Business

A. SAR Bylaws update

The Policy Committee Chair reviewed the SAR Bylaw update as reviewed by the committee and SAR's legal counsel. Review of four items and recommendations by the Board of Directors will be reviewed by the Policy Committee and legal counsel and sent to the Board for final approval.

B. New SAR Industry Party

The Affiliate Task Force Chair, Maggie Dew, presented the recommendation of the Affiliate Task Force to abandon the current Affiliate Trade Show and create a new SAR Industry Party (The SIP). The idea being that The SIP is a new event for members to go to, with a trade show, classes, and happy hour. There will be a new fee structure for the affiliates to participate. There was a MOTION and Second to approve the new SAR Industry Party.

C. Affiliate Membership Structure

The Membership Director reviewed different scenarios with our vague affiliate membership levels, which are currently set at \$200 for four or less in the office and \$300 for five or more in the office. The Board described simplifying the process and membership levels. There was a MOTION and Second to set the SAR Affiliate Membership fee to a flat fee of \$300 per office starting for 2019. The MOTION was APPROVED.

10. Review of Action Items for the October 18 Board meeting

11. Concluding remarks

12. The meeting adjourned at 12:03 PM.