



352 Lake Dillon Dr
PO BOX 2397
Dillon, CO 80435
summitrealtors.org

**SAR MLS Board Orientation/SAR Board of Directors Meeting
MINUTES
January 21, 2021**

As the leading advocate of our unique local real estate industry, SAR provides its REALTOR® members with the education and technology that enables them to conduct business competently and professionally. SAR promotes and enforces ethical standards, encourages real property ownership, and improves the quality of life in our community.

- I. Call to Order** - The meeting was called to order via ZOOM by the SAR President, Courtney Peroutka, at 8:31am.
- II. SAR and MLS Board Orientation 8:30–9:30 am**
- III. The SAR Board Meeting was called to order at 9:30 am**
- IV. Roll Call and Confirmation of Quorum (6)**- Roll call was taken by the Executive Director. Dana Cottrell, Courtney Peroutka, Steve Fisher, Jack Carpenter, Dishon Lutz, Jim Schlegel, Megan Hunzeker, Jeni Friedrich, Nancy Burniche, Amy Caniglia, and Lisa Bova were present. Eleven voting members were present for a quorum.
- V. Public Comment Period**- There was no public comment.
- VI. SAR Snapshot Review**- The Membership Director reviewed the new membership numbers for January 2021.
- VII. Consent Agenda**-The Consent Agenda was reviewed. There was a MOTION and SECOND to APPROVE the Consent Agenda. The Motion PASSED.
 - 1. November meeting minutes
 - 2. Committee Reports
 - 3. New Members
 - 4. Membership Policy Compliance

VIII. Financials Review

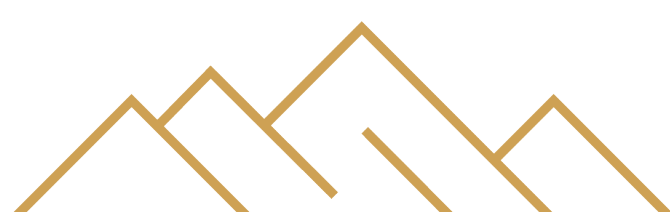
Lindsay Gremmer, CPA & Sarah Thorsteinson

The Executive Director and CPA reviewed the November 2020 SAR and MLS financials. SAR and MLS continue to be in good shape financially due to budgeting, the pandemic, and strong investments. The CPA proposed that SAR move to paperless check writing and accounts payable. This will increase efficiencies, make sure bills are paid on time, and save staff and volunteer time. There was a Motion and SECOND to approve going paperless at \$50 a month. The Motion PASSED.

IX. Old Business

Courtney Peroutka

There was no old business to discuss.





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X. New Business

Courtney Peroutka

A. 2021 Preview

The Board discussed hopes and expectations for 2021. The President asked the Board to be on the lookout for new Board members before the October elections. The At Large and Breckenridge seats will be on the ballot.

B. President's Report – The President thanked Dana Cottrell for her year as Board President and all that she accomplished. She was presented with an engraved crystal gavel. The President also previewed what will be on the February Board Meeting agenda, noting that this is a short meeting due to Board Orientation. Items include: Reviewing the ROTY/AOTY selection process, thank you card and board plaque standardization between both boards, and reviewing the strat plan for 2021.

C. MLS President's Report – The President provided an update on OneHome, a new client portal in Matrix that the MLS Board has added to their Portfolio of products. It will be available in June. One Home also includes a Matrix learning lab, which has virtual training for all matrix products. Text messaging to consumers will be available directly from Matrix. LiveBy demographics will also be available within One Home. Expected additional enhancements this year include:Clareity SSO launchpad will get a facelift, Matrix 360 CMA is expected to launch Q2, Matrix Search is being reworked, Matrix input/edit is also being reworked.

D. Executive Director Report: The Executive Director reviewed Code of Ethics changes and talked to the Board about new Diversity, Equity and Inclusion requirements in Core Standards. They will come out at the end of February. ED topics for the year include staff health insurance benefits, Simple IRA, and Remote work policy.

The Ed also discussed with the Board whether the classroom should be allowed to be rented and what the fee should be. The Board agreed it can be rented as directed under County Level direction, but a cleaning fee will be charged.

XI. Adjournment at 9:40 am.

